OUR MISSION IS TO IMPROVE THE ORAL HEALTH OF VIRGINIANS THROUGH FUNDING FOR RESEARCH, EDUCATIONAL OUTREACH, AND PROGRAMS THAT PROVIDE ACCESS TO CARE FOR THE UNDERSERVED.
At Delta Dental, we believe in the power of a healthy smile.

That’s why we created the Delta Dental of Virginia Foundation. Since 2012, the Foundation has provided more than $3.6 million to 44 Virginia non-profit organizations for oral health research, educational outreach, and programs that provide access to care to the underserved or uninsured.

In 2015 alone, Foundation grant recipients were able to provide dental care and education to more than 157,000 Virginians. We are proud to support the team of dedicated professionals and organizations working to address the oral health needs of Virginia’s most vulnerable citizens. Their efforts result in healthier children who can better focus and apply themselves in school and adults who can live more productive lives free from distracting and often excruciating dental pain. The need is great, but together we are making progress.

The purpose of our Smile Report is to take measure of this progress and share it with the communities we serve. In addition to the data presented, you will discover proof positive of the inspiring changes that can happen in a person’s life with proper oral care. Numbers are an important factor in measuring success. But how do you place a value on the positive impact a healthy, confident smile makes? To find out, we asked our 2015 grant recipients to share their success stories with us.

George A. Levicki, DDS
President and CEO, Delta Dental of Virginia Foundation
Mike — Bradley Free Clinic (Southwest Virginia)

One patient’s smile can explain it all. Mike, a factory worker, needed work on his front teeth where cavities had destroyed part of the tooth, causing a lot of embarrassment and severely impacting his ability to interact with others and his quality of life. One of the Delta Dental of Virginia Foundation-sponsored VCU dental students addressed the cavities and rebuilt the tooth using a shade-guided composite to match Mike’s surrounding teeth. By the end of that one appointment, Mike walked out with a big smile.
What We Do

The Foundation provides grants to Virginia not-for-profit organizations working to improve oral health with a particular focus on community-based grants for dental safety-net providers. Much-needed funding through the Delta Dental of Virginia Foundation enables these organizations to focus more time and effort on education and access to care to the underserved in their communities.

Organizations eligible to receive grants from the Delta Dental of Virginia Foundation include governmental agencies or educational institutions, entities holding a 501(c)(3) tax-exemption, or organizations with a 501(c)(3) tax-exempt fiscal sponsor. The Foundation was created with an initial $2.5 million donation from Delta Dental of Virginia in 2012. Information regarding grant eligibility and application can be found online at www.deltadentalva.com/ddvafoundation.aspx. Or look for us on the following social media outlets:

- Facebook: facebook.com/DeltaDentalVA/
- Twitter: @DeltaDentalofVA
- Pinterest: pinterest.com/deltadentalva/
- Instagram: deltadentalva
- LinkedIn: linkedin.com/company/delta-dental-of-virginia
- Blog: Deltadentalvablog.com
- YouTube: youtube.com/DeltaDentalVA
Keyara — Boys & Girls Clubs of the Virginia Peninsula

Keyara, an 11-year-old, needed extensive dental work that was out of reach financially for her mom, who is raising three children on her own with no dental insurance after the death of Keyara's father. Unpleasant past experiences also left Keyara terrified of the dentist. Through Smart Smiles At the Dentist, Keyara was connected with an understanding dentist who is providing the personalized treatment she needs. Keyara loves her new dentist and no longer fears her dental appointments. Keyara's mother is relieved and grateful for a program that makes it possible for her daughter to receive the care she needs.
Education and Outreach

The Delta Dental of Virginia Foundation operates Smart Smiles® At the Dentist and Smart Smiles® In School outreach programs focused on providing oral health education and dental care for children.

Smart Smiles At the Dentist

Smart Smiles At the Dentist partners with community organizations, such as the Boys & Girls Clubs, to provide oral health care and education to children who lack dental insurance or who qualify for Medicaid or FAMIS. The program coordinator schedules dental appointments, provides transportation, stays with the children in the waiting area, coordinates follow-up care and keeps parents and caregivers well informed of their children's oral health. For information, visit www.deltadentalva.com/smartsmilesatthedentist.aspx.

2015 Report Card: Smart Smiles At the Dentist

<table>
<thead>
<tr>
<th>Boys &amp; Girls Clubs of Southwest Virginia</th>
<th>95 children served</th>
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<tbody>
<tr>
<td>Boys &amp; Girls Clubs of the Virginia Peninsula</td>
<td>276 children served</td>
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</table>
Kendra — Boys & Girls Clubs of Southwest Virginia

Kendra, a 4th grader, is enrolled in Smart Smiles *At the Dentist* and has significant dental issues, as well as a deep-rooted fear of the dentist. Telling her it was laughing gas, the dentist administered Nitrous Oxide to alleviate her fear and pain. Now at each dental appointment she asks the dental team if they are going to make her laugh today, and after the visit, reports to our Smart Smiles coordinator that she can’t stop giggling. Thanks to caring and professional dental professionals and Smart Smiles *At the Dentist*, Kendra has no qualms about visiting the dentist and is cavity and pain-free.
Education and Outreach

Smart Smiles® In School

Our Smart Smiles In School oral health teaching kit makes learning about oral health fun. Developed with input from teachers and school nurses, the kit provides a turnkey curriculum complete with teaching tools and audiovisual resources to educate students on how to form good oral health habits. The kits are available on loan, free of charge to all Virginia elementary schools. For information visit www.deltadentalva.com/smartsmilesinschool.aspx.

Report Card: Smart Smiles In School — August 2014–May 2016

<table>
<thead>
<tr>
<th>Dental Kits Loaned</th>
<th>Students Taught</th>
<th>School Districts Participating</th>
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<tbody>
<tr>
<td>442</td>
<td>59,192</td>
<td>as many as 65</td>
</tr>
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</table>

Donated dental supplies = 1,124 toothbrushes, 1,312 tubes of toothpaste and 270 boxes of floss!

Community Outreach

The Foundation was also pleased to donate an additional 2,016 toothbrushes and toothpaste to the non-profit group Fear 2 Freedom in Newport News to include in their F2F kits that are given to victims of sexual assault, child abuse, domestic violence and sex trafficking.
Amelia — Northern Neck-Middlesex Free Health Clinic
(Eastern Virginia)

Amelia, a patient of the Northern Neck-Middlesex Free Health Clinic (NNMFHC) in Kilmarnock, VA, first visited the clinic for an infected tooth. Unfortunately, her condition warranted that all of her upper teeth had to be extracted. She needed, but could not afford, a complete maxillary denture and a partial for her lower teeth. Amelia made 13 dental visits, paid a total of $430, and received $6,599 in dental services. With a family income of $28,726, Amelia would never have been able to afford the care she needed without the services of the clinic. Here’s the note Amelia sent to her care providers:

Dear Dr. Dedmond and VCU Students,

I want to sincerely thank you and your staff for all the help you have given me and others like me. You have relieved us of physical, mental and emotional pain. If not for this dental clinic a lot of us would still be suffering.

I can go back to being around people again. I love people but I started to avoid being around them because I was ashamed of my mouth. That was a sad time for me, because being around people makes me happy. It feels good to be pain free and able to be happy again thanks to all the work you all do for us.

Gratefully Yours, Amelia
Access to Care

The Delta Dental of Virginia Foundation works to fulfill its mission of improving Virginians’ oral and, thus, whole body health through a community-based approach that provides grants to organizations working to help those in need.

Success by the Numbers

16,883 Patient Visits

Virginia Health Care Foundation (VHCF) funded the establishment of seven new dental safety net clinics in localities that had none, and the expansion of three smaller dental safety net operations. These clinics have provided dental treatment to more than 5,800 patients via 16,883 visits.

17 Dental Students

Virginia Commonwealth University (VCU) School of Dentistry created scholarships to address the shortage of dental professionals. Seventeen dental students have benefitted from the scholarships so far.

207 Medical Students

Virginia Tech Carilion (VTC) School of Medicine developed the Delta Dental oral health curriculum. 207 medical students have participated in the program to date. VTC School of Medicine was the first in the nation to provide an extensive oral health component for its students through its innovative partnership with the Delta Dental of Virginia Foundation.
Melissa — Lackey Free Clinic, Dental Department (Tidewater)

Melissa, a 25-year-old patient, suffered from tooth enamel erosion on her front teeth which caused significant pain. She was self-conscious and felt her dental issue interfered with getting a job. Our dentist, Dr. Brooke, put composite fillings on her teeth, minimizing her sensitivity and greatly boosting her self-esteem. Melissa was so excited to be able to smile again and is now employed. Giving back our patients’ sense of self-worth and helping them get back into the workforce is one of our goals and an achievement we particularly love to see. Melissa thanks Delta Dental of Virginia Foundation for helping make that possible!
A Salute to Virginia’s Dental Warriors

The Delta Dental of Virginia Foundation salutes the hard working and compassionate non-profit administrators, dental professionals and volunteers who help our most vulnerable citizens in Virginia’s free and community clinics. At the end of each grant year, we ask our recipient organizations to report on the number of people they were able to assist. It’s an honor to support their efforts.

2015 Grant Recipient Achievements

- **884** children received dental treatment
- **13,885** adults received dental treatment
- **32,183** children received oral health education
- **24,480** adults received oral health education
- **2,101** children received dental prevention

**157,198** total lives affected (includes those who didn’t report age)
Mr. Simpson — Goochland Free Clinic and Family Services
(Central Virginia)

Mr. Simpson is a 55-year-old single man who supported himself doing yardwork and small home repair jobs. He was uninsured as he did not qualify for Medicaid or insurance through the Health Care Exchange. Although he felt ill, he did not seek help due to the cost of medical care. Ultimately, the severity of his pain sent him to the Emergency Room where he was diagnosed with stage 4 colorectal cancer.

Chemotherapy could not begin, however, until all of his infected teeth were extracted. The GFCFS dental staff arranged for a volunteer dentist to meet with Mr. Simpson at the clinic the following day. He arrived weak and slumped in a wheelchair to have all of his remaining teeth extracted.

During his chemotherapy infusions, Mr. Simpson spent hours cutting cloth into squares that his sister sewed into a quilt as a gift for our volunteer dentist. Six weeks later, Mr. Simpson walked upright into the dental office. He was all smiles as we prepared his same day dentures, and thanked us profusely for the care he was receiving.
2016 Recipients

A Look Ahead

Delta Dental of Virginia Foundation grants used in 2016 are providing dental supplies and equipment, dental services, delivery of care, dentures and school-based education programs. Stay tuned for the 2017 Smile Report to learn what these organizations achieve!

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<thead>
<tr>
<th>GRANT RECIPIENT</th>
<th>PROGRAM TO BE FUNDED</th>
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<tbody>
<tr>
<td>Boys &amp; Girls Clubs of Southwest Virginia</td>
<td>Smart Smiles® <em>At the Dentist</em> program</td>
</tr>
<tr>
<td>Boys &amp; Girls Clubs of the Virginia Peninsula</td>
<td>Smart Smiles® <em>At the Dentist</em> program</td>
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<tr>
<td>Bradley Free Clinic</td>
<td>Support of VCU dental students and upgrade to digital imaging equipment</td>
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<tr>
<td>CHIP of Roanoke Valley</td>
<td>“Begin with a Grin” Program</td>
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<tr>
<td>CrossOver Healthcare Ministry</td>
<td>Dental Services</td>
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<tr>
<td>Danville-Pittsylvania Community Services</td>
<td>Denture-related oral health care services</td>
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<tr>
<td>Free Clinic of Central Virginia</td>
<td>Dental supplies and support of VCU dental students</td>
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<tr>
<td>Gloucester-Mathews Care Clinic</td>
<td>Denture-related oral health services</td>
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<tr>
<td>Goochland Free Clinic and Family Services</td>
<td>Expansion of preventive dental services</td>
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<tr>
<td>Lackey Free Clinic</td>
<td>Dental supplies</td>
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<tr>
<td>Northern Neck-Middlesex Free Health Clinic</td>
<td>Support of VCU dental students</td>
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<tr>
<td>Olde Towne Medical and Dental Center</td>
<td>Dental supplies</td>
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<tr>
<td>Piedmont Regional Dental Clinic</td>
<td>Expansion of Smile Time school-based programs</td>
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<tr>
<td>Rescue Mission of Roanoke</td>
<td>Purchase of equipment for dental services</td>
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<tr>
<td>VCU School of Dentistry</td>
<td>Scholarship funds</td>
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<tr>
<td>Virginia Health Care Foundation</td>
<td>Dental Opportunities Champion</td>
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<tr>
<td>Virginia Oral Health Coalition</td>
<td>Online toolkits on the importance of oral health and pregnancy</td>
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<tr>
<td>Virginia Tech Carilion School of Medicine</td>
<td>Delta Dental oral health curriculum</td>
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