



# Dental Office Deals

Delta Dental's Dental Office Deals offer real value to member practices by improving business operations through discounted pricing on products and services sourced from program partners. Some agreements may also be extended to the practice's employees. **You must participate with Delta Dental PPO™ to be eligible.** Delta Dental PPO providers can register for free on the Dental Office Deals website, [www.dentalofficedeals.com](http://www.dentalofficedeals.com), and enroll with the companies they prefer — there is no obligation to purchase. *Dental Office Deals partners include:*

PARTNER	DEAL HIGHLIGHTS	ENROLLMENT INFORMATION
Staples	17% to 80% off office and break room supplies, plus more; employees eligible.	A Staples Business Advantage representative will contact the practice within 3 business days to set up your account.
AT&T	22% off service charges plus 20% discount on retail products; employees eligible. Unlimited plans excluded.	Enroll through a dedicated AT&T website. AT&T store personnel cannot enroll members or employees.
Sprint	25% off data service for business plans; 23% off data for employees' plans. Unlimited: \$5/line off for up to 10 lines.	Enroll through a dedicated Sprint website, by email or at Sprint store with member ID code.
FedEx	Up to 52% off overnight and an average of 35% off ground shipments.	FedEx will send instructions for opening an account and will enroll your account number.
Komet	Carbides up to 56% off, diamonds up to 62% off, and endo files up to 47% off.	A Komet representative will contact your practice within 3 business days. Product offerings are available on the Dental Office Deals website.
Dental Compliance Specialists	15% off independent patient chart reviews, consultations and staff training.	A Dental Compliance Specialists representative will contact your practice within 5 business days to discuss services and pricing.
Midwest Dental	DSO-level group pricing from an authorized distributor of equipment and supplies from major manufacturers.	A Midwest Dental representative will contact your practice within 3 business days. A price comparison guide is on the Dental Office Deals website.
ADP	Flat rate for payroll and HR services; streamline payroll and eliminate errors.	Contact ONLY: Chris Bauer at ADP, <a href="mailto:Chris.Bauer@adp.com">Chris.Bauer@adp.com</a> or by phone: 973-928-7445 and request this member only offer.
Office Depot/OfficeMax	Discounts up to 70% (avg 40%) on office and break room supplies.	An Office Depot/OfficeMax representative will contact your practice within 7 business days to establish or convert your account.
DDS Lab	Group discount approximates DSO-level for crowns, bridges, dentures, partials, implants, orthodontics and more.	Enroll online using a dedicated website. Get a \$50 off coupon for your first case. Real-time case tracking is available through the DDS Lab mobile app.
Group Practice Solutions	Reduced pricing on nearly 900 dental supplies, small tools and equipment.	A GPS representative will contact your practice within 3 business days. A price list is on the Dental Office Deals website.
PC Connection	Expert solutions services and reduced group pricing on hardware and software.	A PC Connections representative will contact your practice within 3 business days.
HealthFirst	Exclusive discounts on practice-readiness solutions — emergency medical kits and dental waste management solutions.	A HealthFirst Readiness Advisor will contact your practice within 2 business days of contact online or call HealthFirst directly.
True Spin	15% discount on already low prices for OEM spec. repair service, free estimates.	A True Spin representative will contact your practice within 3 business days. Order repairs with a postage-paid mailing label.
AED Professionals	Reduced group pricing on major brands of defibrillators for dental offices.	AED Professionals' will contact your practice within 3 business days to help select the right equipment for your office.
Bullseye Media	Services for optimizing the online presence of the practice, including brand protection from negative reviews.	A Bullseye representative will contact you within 2 business days.
Dental Academy of Continuing Education	25% off fees for all online dental education courses. CE credit provided.	Take advantage of the Dental Academy's extensive CE library for providers and staff.
Proctor & Gamble	100+ free, online dental education courses. CE credit provided.	Courses are available to providers, dental assistants, hygienists and front office staff. Visit <a href="http://dentalcare.com">dentalcare.com</a> to set up an account.
Online Printing	Submit print jobs with Staples Business Advantage.	Use Staples Business Advantage to submit print jobs. A print specialist is available to help. An SBA account is required.
Valued Merchant Services (VMS)	Low rates, next day deposits, easy-to-read statements, latest software and excellent service.	A VMS representative will contact your practice. We recommend sharing a recent processing statement with them so they can complete a cost comparison.
Mesa Labs	At least 15% off mail-in weekly spore testing, EZTest in-house testing vials, and chemical indicators.	Enroll online using a dedicated website. A Mesa Labs representative will follow up to ensure the accuracy of the order.

Contact Dental Office Deals: at [www.DentalOfficeDeals.com](http://www.DentalOfficeDeals.com), by email at [enroll@DentalOfficeDeals.com](mailto:enroll@DentalOfficeDeals.com), or call 1-800-768-2715, x101.

