

Virginia Corporate Headquarters — Roanoke

800.572.3044

## SALES TEAM

NAME	VIRGINIA SERVICE AREA/ GROUP SIZE		CONTACT INFO
<b>JoEllen Kentner,</b> <i>Sales Executive</i>	Northern/100+		<b>540.750.9483</b> joellen.kentner@deltadentalva.com
<b>Jason Reynolds,</b> <i>Senior Sales Representative</i>	Northern/2-99*		<b>804.297.3267</b> jcreynolds@deltadentalva.com
<b>Diane Watson,</b> <i>Sales Representative</i>	Eastern/2-99*		<b>804.297.3264</b> dhwatson@deltadentalva.com
<b>John Wilson,</b> <i>Sales Executive</i>	Western/2+		<b>540.776.8114</b> jwilson@deltadentalva.com
<b>Krystal Gunther,</b> <i>Sales Executive</i>	Eastern/ 100+	Central/ 100+	<b>804.297.3270</b> krystal.gunther@deltadentalva.com
<b>Will Muller,</b> <i>Sales Representative</i>	Central/2-99*		<b>540.824.2639</b> will.muller@deltadentalva.com

## ACCOUNT MANAGEMENT TEAM

NAME	VIRGINIA SERVICE AREA/ GROUP SIZE		CONTACT INFO
<b>Anne Brunst,</b> <i>Senior Account Manager</i>	Northern/100+		<b>703.729.6420</b> anne.brunst@deltadentalva.com
<b>Emma von der Lieth,</b> <i>Client Specialist</i>	Northern/100+		<b>540.632.2945</b> emma.vonderlieth@deltadentalva.com
<b>Courtney McCormick,</b> <i>Client Specialist</i>	Northern/100+		<b>804.297.3263</b> courtney.mccormick@deltadentalva.com
<b>Ryan O'Donnell,</b> <i>Account Manager</i>	Central/100+		<b>540.632.9871</b> ryan.odonnell@deltadentalva.com
<b>Allison Clements,</b> <i>Client Specialist</i>	Central/100+		<b>804.915.2690</b> allison.clements@deltadentalva.com
<b>Jennifer Knickerbocker,</b> <i>Account Manager</i>	Eastern/100+		<b>804.297.3261</b> jennifer.knickerbocker@deltadentalva.com
<b>Betty Parker,</b> <i>Senior Client Specialist</i>	Eastern/100+		<b>804.527.1395</b> bparker@deltadentalva.com
<b>Elizabeth Wade,</b> <i>Account Manager</i>	Western/100+		<b>804.915.2362</b> elizabeth.wade@deltadentalva.com
<b>Anne Muranowski,</b> <i>Small Business Client Specialist</i>	Central and Western/2-99*		<b>540.795.4512</b> anne.muranowski@deltadentalva.com
<b>Christy Schaeffer,</b> <i>Small Business Client Specialist</i>	Northern and Eastern/2-99*		<b>540.795.4527</b> christy.schaeffer@deltadentalva.com

\*And voluntary groups under 300.

<b>Customer Service</b>	<b>800.237.6060</b>
<p>Roles:</p> <ul style="list-style-type: none"> <li>• Handle customer inquiries and benefit questions</li> </ul>	<p>Fax (540) 491.9717</p> <p>customerservice.helpdesk@deltadentalva.com</p>
<b>Broker Services</b>	
<p>Roles:</p> <ul style="list-style-type: none"> <li>• Appointments</li> <li>• Agent and agency appointment terminations</li> <li>• Agency and agent addresses and other information</li> <li>• Broker of Record changes</li> <li>• Commission payment inquiries</li> </ul>	<p>brokerhelp@deltadentalva.com</p>
<b>Marketing Administration (Group Business)</b>	<b>888.335.8216</b>
<p>Roles:</p> <ul style="list-style-type: none"> <li>• Group set-up and maintenance</li> <li>• Requests for information and printed materials for existing groups</li> <li>• Document creation and retention</li> </ul>	<p>Fax (540) 774.7574</p> <p>mktgadmin@deltadentalva.com</p>
<b>Individual Business</b>	<b>540.562.8020</b>
<p>Sam Austin product manager, individual business</p>	<p>sam.austin@deltadentalva.com</p>
<b>Billing</b>	<b>800.237.6060</b>
<p>Roles:</p> <ul style="list-style-type: none"> <li>• Billing</li> <li>• Enrollment</li> <li>• Eligibility</li> </ul>	<p>Fax (540) 776.8109</p> <p>billing@deltadentalva.com</p>
<b>Electronic Eligibility</b>	<b>800.237.6060</b>
<p>Roles:</p> <ul style="list-style-type: none"> <li>• Electronic eligibility set-up and maintenance</li> </ul>	<p>Fax (540) 776.8109</p> <p>eecoordinatornotifications@deltadentalva.com</p>