

# Participation Application Checklist

Thank you for your request to become a Delta Dental participating dentist. Complete all forms in their entirety and **email them to ProviderRelations@deltadentalva.com** or fax to 540.491.9709. All items included in this packet are listed below for your convenience:

- Completed and signed Individual Practitioner Profile
- Legible copy of Drug Enforcement Administration license (Controlled Substance Registration Certificate) or signed statement
- Proof of professional malpractice insurance
- Proof of Anesthesia Education and ACLS certificates, if applicable
- Five year work history
- National Provider Identifiers (NPIs)
- Facility Profile
- Signed Delta Dental Premier® Participating Dentist Agreement
- Signed Delta Dental PPO™ Participating Dentist Agreement **(if joining)**
- Signed Delta Dental Medicare Advantage Participating Dentist Agreement **(if joining)**
- W-9 Form
- Direct Deposit Enrollment Form
- Specialty Documentation
- Other \_\_\_\_\_

Return all required information to:

Delta Dental of Virginia  
Attn: Provider Relations  
5415 Airport Road  
Roanoke, VA 24012-1303

*Use this form as your cover sheet if returning via fax.*

We appreciate your decision to become a Delta Dental participating dentist. **Please assist us in expediting your membership by returning the required information promptly. Delta Dental of Virginia welcomes providers' suggestions on how we might improve our credentialing process.** Call 855.474.5644 to speak with a Provider Relations Specialist.

# Delta Dental Networks

Since Delta Dental is the largest dental carrier in the country, many of your patients are likely already covered by Delta Dental. However, when your patient says, “*I am covered with Delta Dental,*” it is important to ask them under which program they have (**this can be found in the upper right-hand corner of their ID card**). Delta Dental offers two networks: Delta Dental PPO™ and Delta Dental Premier®, and a variety of plan types based on these networks. Dentists may participate in either network, or both. Determining in advance the plan your patients are covered under will help avoid any misunderstandings.

## Delta Dental National Coverage

When you sign a Delta Dental of Virginia Participating Dentist Agreement, your participation is honored throughout the national Delta Dental system. Please keep in mind that if your patient is covered under a Delta Dental National Coverage plan, claims must be submitted to the appropriate Delta Dental member company for processing. You are still guaranteed direct payment and Virginia’s plan allowances for these claims.

## Delta Dental PPO™

Delta Dental PPO is our preferred dentist network. This reduced fee-for-service program guarantees participating providers direct reimbursement. Employers actively encourage their employees to select Delta Dental’s PPO network dentists because their out-of-pocket expenses may be lower.

## Delta Dental Premier®

Delta Dental Premier is our traditional fee-for-service program. You are guaranteed direct reimbursement. Subscribers with Delta Dental Premier plans experience lower out-of-pocket costs when visiting a Delta Dental Premier participating dentist.

## Announcing our new Medicare Advantage network!

As a Delta Dental Medicare Advantage network dentist, your fees will not change by participating in this new network. You will be reimbursed at your current Delta Dental network participation fee schedule. You don’t have to do anything to join the Medicare Advantage network! As a participating Delta Dental network dentist, you will automatically be included, unless you choose to opt out.

## DeltaCare® USA

DeltaCare USA is a Managed Care program (DHMO), and reimbursement is based on capitation and patient co-pays. All claims, claim questions, eligibility and complaint issues must be handled directly by DeltaCare USA. Call 1-866-774-5595 for Provider Relations or email@deltadentalins.com. The mailing address is PO Box 1803 Alpharetta, GA 30023. Delta Dental of Virginia no longer sells, processes, or provides benefits for DeltaCare USA, you must contact DeltaCare USA directly.

# Individual Practitioner Profile

Complete this form in its entirety and **email it to [ProviderRelations@deltadentalva.com](mailto:ProviderRelations@deltadentalva.com)** or fax it to 540.491.9709.

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
First name                      Middle name                      Last name                      Date of birth

Other names used, if applicable

Gender:  Female  Male  Private  Nonbinary

Race/ethnicity:  American Indian or Alaska Native  Asian  Black or African American  
 Hispanic or Latino  Native Hawaiian or Other Pacific Islander  White  
 Prefer not to disclose

Virginia Dental License Number

National Provider Identifier Number (NPI)

Dentist email address

Office email address

Recredentialing email address

Dental school attended

Year of graduation

Name of specialty, if applicable

Specialty program completed

Year of graduation

Are you a Board Certified specialist?  Yes  No **(Certificate is required – please attach a copy)**

Do you administer any level of anesthesia other than local anesthetic or nitrous oxide sedation?

Yes  No **(Anesthesia Permit is required – please attach a copy)**

The American Academy of Pediatric Dentists defines special health care needs to be any physical, developmental, mental, sensory, behavioral, cognitive, or emotional impairment or limiting condition that requires medical management, health care intervention, and/or use of specialized services or programs.

Do you treat children who are intellectually disabled or have special needs?  Yes  No

Do you treat adults who are intellectually disabled or have special needs?  Yes  No

*Continued on next page*

### Individual Practitioner Profile (continued)

1. Have any malpractice claims or suits ever been filed against you?  Yes  No
2. Has your professional license in any state ever been denied, revoked, limited, suspended, put on probation or voluntarily relinquished?  Yes  No
3. Has your DEA permit ever been denied, revoked, limited, suspended, or voluntarily relinquished?  Yes  No
4. Have you ever been convicted of a criminal offense?  Yes  No
5. Have you ever been disciplined by a state board of dental examiners or a misconduct board?  Yes  No
6. Have you ever been subject to peer review action?  Yes  No
7. Have you ever had, or do you currently have, a chemical dependency or substance abuse condition?  Yes  No
8. Do you have any mental or physical condition that results in an inability to perform the essential functions of your profession, with or without accommodation?  Yes  No
9. Do you now or have you ever had any sanctions against you by the Office of Inspector General (OIG), Medicare and/or Medicaid?  Yes  No
10. Are you eligible for DEA or CDS certification?  Yes  No
11. If applicable, are your hospital privileges in good standing?  Yes  No
12. Does your office use infection control and barrier techniques according to CDC standards?  Yes  No
13. Does your office clean and heat sterilize high-speed, air-driven hand pieces and prophylaxis angles after each patient?  Yes  No
14. Do you take initial medical/dental history with periodic updates?  Yes  No
15. Do you routinely use a dental or medical consent form for treatment?  Yes  No

**If you answered “yes” to questions one through seven, please provide dates, circumstances and dispositions on a separate sheet of paper.**

I hereby certify that the information provided and the answers to the questions on this profile are accurate and complete. I agree to immediately notify Delta Dental of Virginia in writing of any changes, including any changes to my professional liability insurance. I hereby give Delta Dental permission to request information from other entities regarding my professional credentials and qualifications. This release of information will not remain valid in the event the Participating Dentist Agreement is terminated.

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Signature Date

**Do you have your National Provider Identifier (NPI) yet?**

*The NPI is part of the required credentialing material necessary for participating Delta Dental of Virginia dentists.* Complete this form in its entirety and **email it to [ProviderRelations@deltadentalva.com](mailto:ProviderRelations@deltadentalva.com)** or fax it to 540.491.9709. If your practice has multiple locations, copy this form and submit a separate form for each practice location/Tax ID number.

If you do not have an NPI, visit this website for your number: <https://nppes.cms.hhs.gov/NPPES/Welcome.do>

**PRACTICE NPI**

Practice name

Correspondence address

Physical address

City

State

Zip

City

State

Zip

Business Phone

( )

Fax Number

( )

Email

Type II – NPI (facility) number

Tax ID number

**INDIVIDUAL DENTIST NPIS**

*I confirm that I have the NPI number stated below:*

Dentist signature

Dentist name:

Type I – NPI (individual) number:

License number

Date

*I confirm that I have the NPI number stated below:*

Dentist signature

Dentist Name:

Type I – NPI (individual) number:

License number

Date

*I confirm that I have the NPI number stated below:*

Dentist signature

Dentist name:

Type I – NPI (individual) number:

License number

Date

# Practitioner Five Year Work History\*

Complete this form in its entirety.

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Provider Name

Virginia Dental License Number

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**Practice/Employer Name**

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Employer Address

Date of employment, from \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

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**Practice/Employer Name**

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Employer Address

Date of employment, from \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

---

**Practice/Employer Name**

---

Employer Address

Date of employment, from \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

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**Practice/Employer Name**

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Employer Address

Date of employment, from \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

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**Practice/Employer Name**

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Employer Address

Date of employment, from \_\_\_\_/\_\_\_\_/\_\_\_\_ to \_\_\_\_/\_\_\_\_/\_\_\_\_

*\*Curriculum vitae, résumé, or other documents stating work history are welcomed in lieu of this sheet. If you are a recent graduate, simply state as such, as we are required to have a five year history for all providers.*

# Facility Profile Form

Please complete a facility profile for each office location. If you have more than one location, copy or print additional copies of this page. Complete this form in its entirety and **email it to [ProviderRelations@deltadentalva.com](mailto:ProviderRelations@deltadentalva.com)** or fax it to 540.491.9709.

Location name \_\_\_\_\_

Tax ID Number (TIN) \_\_\_\_\_ Type 2 facility NPI \_\_\_\_\_

Business name (as recorded with IRS on Form 941) \_\_\_\_\_

Main office email address (dentist newsletters, fee schedules, etc.) \_\_\_\_\_

Credentialing email address (for recredentialing notices) \_\_\_\_\_

Physical address \_\_\_\_\_

Payment address (for checks only, if different from physical address) \_\_\_\_\_

Correspondence address (X-rays, provider updates and information other than checks)

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Office hours: Mon \_\_\_\_\_ Tues \_\_\_\_\_ Wed \_\_\_\_\_ Thurs \_\_\_\_\_ Fri \_\_\_\_\_ Sat \_\_\_\_\_ Sun \_\_\_\_\_

Are you accepting new patients?  Yes  No

Languages spoken (other than English) \_\_\_\_\_

Does this location have wheelchair access?  Yes  No

Public transit accessibility?  Yes  No

Treats physically disabled adults?  Yes  No Treats physically disabled children?  Yes  No

Offers telehealth/teledentistry services?  Yes  No

Are emergency services available 24 hours a day?  Yes  No

If yes, please check the type of service available:  Home/cell phone number  Another local dentist

Are all permits and filings required by law and regulation current and valid (i.e., radiographic equipment)?  
 Yes  No

Are all staff members trained in CPR?  Yes  No

Are all individuals treating patients fully licensed?  Yes  No

# Delta Dental PPO™ Participating Dentist Agreement

This Agreement (“Agreement”) is between Dentist and Delta Dental of Virginia. It is effective on the date that Delta Dental of Virginia accepts it (as evidenced by Delta Dental of Virginia’s entry to that effect on the last page of the Agreement) and will remain in effect until either party terminates it in the manner provided for in the “Termination” section of the “Terms and Conditions” attachment. This Agreement applies specifically to Delta Dental of Virginia’s Delta Dental PPO program. With respect to Delta Dental PPO Enrollees, the terms and conditions in this Agreement control and supersede any contradictory provisions in the “Terms and Conditions” attachment.

## Delta Dental of Virginia’s Payments and Other Delta Dental PPO Program Requirements

In our Delta Dental PPO program, we base our payments on Delta Dental PPO Allowances. You agree to accept Delta Dental PPO Allowances as payment in full for Covered Benefits that you provide to Delta Dental PPO Enrollees. This includes (without limitation) Covered Benefits provided after the Delta Dental PPO Enrollee reaches his or her Benefit Maximum and Covered Benefits subject to Patient Payment Amounts. Delta Dental of Virginia reduces its payments by Patient Payment Amounts, as that term is defined in the “Terms and Conditions” attachment.

In this Agreement, the following terms have these meanings:

- 1. Delta Dental PPO Allowance** means the lowest of (a) the fee that Dentist bills Delta Dental of Virginia, or (b) the payment allowance that Delta Dental of Virginia has established for the Dental Service that the Delta Dental PPO Enrollee receives. For the purposes of this Delta Dental PPO Agreement, when the term “Plan Allowance” is used in the “Terms and Conditions” attachment, it means the Delta Dental PPO Allowance.
- 2. Enrollee** means an individual who is properly enrolled in, or otherwise eligible to receive Covered Benefits under, any Delta Dental Member Company’s Delta Dental PPO contract with the Dental Delta group or the individual on the date on which the Dental Services are provided. Unless Dentist also participates in Delta Dental of Virginia’s DeltaCare network, Delta Dental of Virginia’s DeltaCare enrollees are considered Delta Dental PPO Enrollees for Specialist Dental Services. For the purposes of this Delta Dental PPO Agreement, when the term “Enrollee” is used in the “Terms and Conditions” attachment, it means a Delta Dental PPO Enrollee.
- 3. Specialist Dental Services** mean Covered Benefits that are (a) provided under our DeltaCare enrollee’s group or individual contract; (b) within specific, limited areas of dental specialization with respect to which we recognize Dentist as a specialist; and (c) Dentally Necessary (as that term is defined in the “Terms and Conditions” attachment to this Agreement). Specialist Dental Services include oral surgery, endodontics, periodontics, pediatric dentistry, and orthodontics.

## Multiple Dentists and/or Dental Office Locations

If this Agreement applies to more than one dentist or dental office location, please copy and attach a separate signature sheet identifying the additional dentists, their license numbers, and/or the office locations where Dental Services will be provided.

## Instructions for the Delta Dental PPO Dentist

To participate in Delta Dental’s PPO network, Dentist must:

1. Sign and return to Delta Dental of Virginia the signature page found on the next page of this Agreement.
2. Provide the information that we request for credentialing purposes; and
- 3. Be accepted by Delta Dental of Virginia (a copy of the signature page, with Delta Dental of Virginia’s representative’s initials on it, will be returned to Dentist and should be kept in file with the remainder of this Agreement).**



# Delta Dental PPO™ — Participating Dentist Agreement Signature Page

Dentist, acting directly or by Dentist's authorized representative, has executed this Delta Dental PPO Agreement. Likewise, Delta Dental of Virginia, acting by its authorized representative, has accepted Dentist's application for participation in its Delta Dental PPO network and executed this Agreement. Complete this form in its entirety and **email it to [ProviderRelations@deltadentalva.com](mailto:ProviderRelations@deltadentalva.com)** or fax it to 540.491.9709.

## Dentist

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Office Street Address

\_\_\_\_\_  
City, State, Zip

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Federal Tax ID

\_\_\_\_\_  
National Provider Identifier (NPI)

\_\_\_\_\_  
License Number

## Delta Dental of Virginia

By: \_\_\_\_\_

**To be completed by Delta Dental of Virginia upon receipt of signature page:**

Date Accepted by Delta Dental of Virginia: \_\_\_\_\_

Delta Dental of Virginia Representative Initials: \_\_\_\_\_

# Delta Dental Premier® Participating Dentist Agreement

This Agreement (“Agreement”) is between Dentist and Delta Dental of Virginia. It is effective on the date that Delta Dental of Virginia accepts it (as evidenced by Delta Dental of Virginia’s entry to that effect on the last page of the Agreement) and will remain in effect until either party terminates it in the manner provided for in the “Termination” section of the “Terms and Conditions” attachment. This Agreement applies specifically to Delta Dental of Virginia’s Delta Dental Premier program. With respect to Enrollees, the terms and conditions in this Agreement control and supersede any contradictory provisions in the “Terms and Conditions” attachment.

## Delta Dental of Virginia’s Payments and Other Delta Dental Premier Program Requirements

In our Delta Dental Premier network, we base our payments on Delta Dental Premier Allowances. You agree to accept our Delta Dental Premier Allowances as payment in full for Covered Benefits that you provide to our Delta Dental Premier Enrollees. This includes (without limitation) Covered Benefits provided after our Delta Dental Premier Enrollee reaches his or her Benefit Maximum and Covered Benefits subject to Patient Payment Amounts. Delta Dental of Virginia reduces its payments by Patient Payment Amounts, as that term is defined in the “Terms and Conditions” attachment.

In this Agreement, the following terms have these meanings

1. **Delta Dental Premier Allowance** means lowest of (a) the fee that Dentist bills Delta Dental of Virginia, or (b) the payment allowance that Delta Dental of Virginia has established for the Dental Service that our Enrollee receives. For the purposes of this Delta Dental Premier Agreement, when the term Plan Allowance is used in the “Terms and Conditions” attachment, it means the Delta Dental Premier Allowance.
2. **Enrollee** means an individual who is properly enrolled in, or otherwise eligible to receive Covered Benefits under, any Delta Dental Member Company’s Delta Dental Premier contract with the Dental Delta group or the individual on the date on which the Dental Services are provided. Unless Dentist also participates in one or more of our other network-based programs (Delta Dental PPO™ or DeltaCare®, for example), individuals enrolled in those programs are considered Enrollees for the purposes of this Delta Dental Premier Agreement.

## Multiple Dentists and/or Dental Office Locations

If this Agreement applies to more than one dentist or dental office location, please copy and attach a separate signature sheet identifying the additional dentists, their license numbers, and/or the office locations where Dental Services will be provided.

## Instructions for the Delta Dental Premier Dentist

To participate in Delta Dental’s Premier network, Dentist must:

1. Sign and return to Delta Dental of Virginia the signature page found on page 2 of this Agreement;
2. Provide the information that we request for credentialing purposes; and
3. **Be accepted by Delta Dental of Virginia (a copy of the signature page, with Delta Dental of Virginia’s representative’s initials on it, will be returned to Dentist and should be kept in file with the remainder of this Agreement).**



# Delta Dental Premier® — Participating Dentist Agreement Signature Page

Dentist, acting directly or by Dentist’s authorized representative, has executed this Delta Dental Premier Agreement. Likewise, Delta Dental of Virginia, acting by its authorized representative, has accepted Dentist’s application for participation in its Delta Dental Premier network and executed this Agreement.

## Dentist

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Office Street Address

\_\_\_\_\_  
City, State, Zip

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Federal Tax ID

\_\_\_\_\_  
National Provider Identifier (NPI)

\_\_\_\_\_  
License Number

## Delta Dental of Virginia

By: \_\_\_\_\_

**To be completed by Delta Dental of Virginia upon receipt of signature page:**

Date Accepted by Delta Dental of Virginia: \_\_\_\_\_

Delta Dental of Virginia Representative Initials: \_\_\_\_\_

# Delta Dental Medicare Advantage Participating Dentist Agreement

This Agreement (“Agreement”) is between Dentist and Delta Dental of Virginia. It is effective on the date that Delta Dental of Virginia accepts it (as evidenced by Delta Dental of Virginia’s entry to that effect on the last page of the Agreement) and will remain in effect until either party terminates it in the manner provided for in the “Termination” section of the applicable “Terms and Conditions” attachment. This Agreement applies specifically to Delta Dental of

Virginia’s Delta Dental Medicare Advantage program. With respect to Delta Dental Medicare Advantage Enrollees, the terms and conditions in this Agreement control and supersede any contradictory provisions in the applicable “Terms and Conditions” attachment.

## Delta Dental of Virginia’s Payments and Other Delta Dental Medicare Advantage Program Requirements

For purposes of this Agreement, the applicable Terms and Conditions attachment refers to the Participating Dentist Agreement Terms and Conditions as amended by the Medicare Advantage Amendment to the Participating Provider Agreement.

As a Delta Dental Medicare Advantage network dentist, you will be reimbursed pursuant to your current Delta Dental commercial network allowance (e.g., Delta Dental PPO or Delta Dental Premier) and agree to accept such reimbursement as payment in full for Covered Benefits that you provide to Delta Dental Medicare Advantage Enrollees. You agree to accept the Applicable Allowances as payment in full for Covered Benefits that you provide to Delta Dental Medicare Advantage Enrollees. This includes (without limitation) Covered Benefits provided after the Delta Dental Medicare Advantage Enrollee reaches his or her Benefit Maximum and Covered Benefits subject to Patient Payment Amounts. Delta Dental of Virginia reduces its payments by Patient Payment Amounts, as that term is defined in the applicable “Terms and Conditions” attachment.

In this Agreement, terms have the same meaning as provided for in your Delta Dental PPO Participating Agreement or your Delta Dental Premier Participating Agreement, as applicable based on your participation.

## Multiple Dentists and/or Dental Office Locations

If this Agreement applies to more than one dentist or dental office location, please copy and attach a separate signature sheet identifying the additional dentists, their license numbers, and/or the office locations where Dental Services will be provided.

## Instructions for the Delta Dental Medicare Advantage Dentist

To participate in Delta Dental’s Medicare Advantage network, Dentist must:

1. Sign and return to Delta Dental of Virginia the signature page found on the next page of this Agreement;
2. Provide the information that we request for credentialing purposes; and
3. **Be accepted by Delta Dental of Virginia (a copy of the signature page, with Delta Dental of Virginia’s representative’s initials on it, will be returned to Dentist and should be kept in file with the remainder of this Agreement).**



# Delta Dental Medicare Advantage — Participating Dentist Agreement Signature Page

Dentist, acting directly or by Dentist’s authorized representative, has executed this Delta Dental Medicare Advantage Agreement. Likewise, Delta Dental of Virginia, acting by its authorized representative, has accepted Dentist’s application for participation in its Delta Dental Medicare Advantage network and executed this Agreement. Complete this form in its entirety and **email it to ProviderRelations@deltadentalva.com** or fax it to 540.491.9709.

### Dentist

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Office Street Address

\_\_\_\_\_  
City, State, Zip

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Federal Tax ID

\_\_\_\_\_  
National Provider Identifier (NPI)

\_\_\_\_\_  
License Number

### Delta Dental of Virginia

By: \_\_\_\_\_

**To be completed by Delta Dental of Virginia upon receipt of signature page:**

Date Accepted by Delta Dental of Virginia: \_\_\_\_\_

Delta Dental of Virginia Representative Initials: \_\_\_\_\_

# Participating Dentist Agreement Terms and Conditions

## Section 1: Dentist's Obligations

**1. License, Certificates, and Authorizations.** You are a duly qualified and practicing dentist who holds a valid and unrestricted license to practice dentistry in the Commonwealth of Virginia and any other jurisdiction in which you provide Dental Services to Enrollees. You must maintain in good standing all licenses, specialty certificates, and other authorizations of any kind that are required to conduct your practice. You must promptly notify Delta Dental of Virginia (Delta Dental) of any investigation or action relating to any of these licenses, certificates or authorizations by any licensing board, certifying board or other organization.

**2. Credentialing and Re-Credentialing.** Delta Dental of Virginia has established a credentialing program to ensure that Delta Dental Participating Dentists meet our standards for licensure, certification, providing Dental Services, and insurance. You must cooperate fully with our credentialing and re-credentialing program. We require credentialing documentation at the time that you apply to become a Delta Dental Participating Dentist. We also require you to update previously submitted information on an annual basis. The types of information we require include (without limitation) a current valid license; specialty certification (if applicable); practice or work history for the prior 5 years; current, adequate malpractice insurance coverage; and malpractice history for at least the prior 5 years. You must notify us at least 14 business days prior to any changes to your practice's name, address, phone number, or type of practice, and within 3 business days after you are notified in writing of any malpractice claim filed against you or your practice or any revocation, suspension or probationary action involving your license.

**3. Dentist/Patient Relationship.** The Agreement does not alter your professional relationship with your patients, including our Enrollees. We expect you to maintain dentist/patient relationships with our Enrollees. You are solely responsible to the Enrollee for your diagnosis, care, and treatment. Any decision whether to provide a service is your decision, and any decision whether to receive a Dental Service is the Enrollee's decision, regardless of whether the service is a Covered Benefit. You are an independent contractor, and neither we nor any group through which your patient is enrolled will have any control over your practice or the relationship between the patient and you. Our decision to include you as a Delta Dental Participating Dentist does not constitute an endorsement of your qualifications, fitness, or suitability to perform any service.

**4. Complying with Laws, Rules, Regulations, and Ordinances.** You will comply with all federal, state, and local laws, rules, regulations, and ordinances that pertain to your practice, including (without limitation) the United States Department of Health and Human Services' rules and regulations; OSHA rules and regulations; Center for Disease Control rules, regulations and guidelines; the Health Insurance Portability and Accountability Act (HIPAA) and other applicable privacy rules; applicable requirements of the Department of Health, Board of Dentistry, and equivalent bodies in the state or other jurisdiction in which Dental Services are provided.

CONTINUED ON NEXT PAGE

## Participating Dentist Agreement Terms and Conditions (Continued)

**5. Standards of Care.** You must provide services to our Enrollees in accordance with the relevant professional standards for the type of practice, specialty or subspecialty, or region in which the Dental Services are provided to Enrollees. You will insure that the quality and availability of services provided to our Enrollees are not less than the quality and availability of services provided to all other patients to whom you provide services. Nothing in the Agreement limits, restricts or otherwise prohibits you from fully disclosing all dental treatment options to our Enrollees, whether or not the treatment options are Covered Benefits, if you determine that these options are in the Enrollees' best interests.

**The following are never Covered Benefits:** Dental Services that are (a) demonstrably below generally accepted standards of dental practice; (b) clinically inappropriate, in terms of type, frequency, extent, site, or duration; or (c) generally considered ineffective for the diagnosis or treatment of the patient's injury or disease. You may not bill or otherwise collect from our Enrollee any fee for Dental Services of this type, and you will promptly refund to our Enrollee any Patient Payment Amounts that have been collected for these services.

### **6. Claims and Payments.**

**a. Filing Claims.** Except as provided herein, you must submit claims to us for Dental Services that you provide to our Enrollees **within 12 months after (i) the date on which the service is completed** or (ii) the last day on which the last service in a series of related services is completed (if a series is required). Completion dates include the seating date for crowns and bridges, delivery of partial or complete dentures, and final fill for root canal treatment. There is a different timely filing period for orthodontic services. You must file claims for orthodontic services after banding or initial placement of an orthodontic device. Delta Dental then makes periodic payments for orthodontic services over the entire course of orthodontic treatment up to the Benefit Maximum under the Enrollee's Dental Services plan. For all Dental Services, you must submit claims on standard claim forms or by another means of reasonable, timely, and accurate claims submission (including electronic submission) to which Delta Dental of Virginia has agreed in advance. You must identify Dental Services provided to our Enrollees using dental nomenclature from the most recent edition of the publication Current Dental Terminology ("CDT"). Amounts that you bill us will not exceed amounts that you typically charge the general public for Dental Services. If you discount your usual fees for Dental Services, whether as a professional courtesy to the patient or as part of a commercial arrangement that provides for discounted fees, you agree to bill us no more than the discounted fee for the service that you provide to our Enrollee. Claims for Dental Services should be submitted directly to the Enrollee's Delta Dental Member Company if that company is other than Delta Dental of Virginia.

You agree to bill us for Dental Services using the CDT procedure codes that most accurately describe the Dental Services that you provide to our Enrollees. We base our payment on our determination of the most accurate CDT procedure code. You must not bill for Dental Services using multiple CDT procedure codes if there is a single, more comprehensive CDT code for the services. We base our payment on the allowance for the more comprehensive code, not on the allowances for the

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## Participating Dentist Agreement Terms and Conditions (Continued)

underlying component codes. For information regarding these and other uniform claims processing policies and procedures, please visit our website at [DeltaDentalVA.com](http://DeltaDentalVA.com) or request a written copy from Delta Dental of Virginia's Dental Director at the address provided in the "Notices" paragraph of this document.

**b. Fee Adjustments.** We recognize that there are special circumstances that may make some Enrollees' dental treatment more complicated than other patients' treatment. In these circumstances, you may request that we consider an adjustment to the Plan Allowance. Your request must include a written description of the special circumstances and reasons for the adjustment. You may make the request in a separate letter attached to the claim form or as part of a request for reconsideration. Timely filing rules described in Paragraph 6.a. in this section also apply to fee adjustment requests.

**c. Optional Treatment.** After consulting with you, an Enrollee may select a more expensive Dental Service than the one that we determine is Dentally Necessary for the diagnosis or treatment of the Enrollee's condition ("Optional Treatment"). We will only pay the amount that we would have paid for the less expensive Covered Benefit. In most cases, our payment for Optional Treatment will not exceed the amount that we customarily pay to restore the patient's tooth or dental arch to its proper contour and function. **Our Enrollee is responsible for the difference between the Plan Allowance for Optional Treatment and our payment allowance for the less expensive Covered Benefit.**

**d. Enrollee's Payments.** Except as otherwise specifically provided in this Agreement, you will not bill or otherwise collect from our Enrollees the differences between your charges for Dental Services and the Plan Allowances for these services. In the special circumstances described in paragraph 6.c. and 6.d. of this section, you will not bill or otherwise collect from our Enrollees the differences between your charges for Dental Services and the adjusted Plan Allowances. You agree not to waive Patient Payment Amounts, and you will make reasonable efforts to collect Patient Payment Amounts. You may request these amounts in advance or at the time of treatment. You will not bill us or otherwise collect from our Enrollee any amount for any service that is not a Dental Service, including (without limitation) a charge to complete a claim form, copy records or respond to our request for additional information. You will not charge our Enrollee, either in advance or otherwise, for any part of your bill that is payable by a Delta Dental Member Company, including Delta Dental of Virginia.

**7. Records.** You must maintain accurate and complete patient treatment, financial and accounting records in accordance with generally accepted dental office management practices. Without limiting the scope of the preceding requirement, you must retain these records during the term of the Agreement and for at least 6 years after its termination. You must cooperate fully in our quality and post-treatment claims review programs. You agree to furnish, without charge, copies of our Enrollees' dental records, including X-rays and written or electronic patient records that we reasonably request, for a period of up to 6 years after (a) the date on which the service is completed or (b) the last day on which the last service in a series of related services is completed (if a series is required). You must provide us with access, during your regular business hours and upon reasonable advance notice, to your insurance policies and other records that relate to Dental Services provided to our Enrollees and

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## Participating Dentist Agreement Terms and Conditions (Continued)

charges to and payments from our Enrollees in sufficient quantity (as reasonably requested by Delta Dental) to verify compliance with the Agreement. Your obligation to keep and provide these records to us will not terminate upon the termination of the Agreement, regardless of the reason for termination.

**8. Uniform Policies and Procedures.** You agree to abide by uniform policies and procedures, of which you are advised in writing in advance, that we have adopted with respect to Dental Services furnished to our Enrollees. These include our billing procedures, utilization review standards, and quality assurance programs for Delta Dental Participating Dentists. In addition, you must cooperate fully with utilization review and quality assurance programs that are implemented for our Enrollees' benefit. Upon reasonable advance request, you may be asked to complete and provide us with periodic quality assurance surveys.

**9. Confidential and Proprietary Information.** You will maintain the confidentiality of Enrollee records in accordance with applicable federal and state laws and regulations and Delta Dental of Virginia's uniform policies and procedures. In addition, our payment schedules, groups' names and addresses, provider manual and other descriptions of utilization and quality review programs, internal operations, and reimbursement methodologies, which are not otherwise available to the public, are our confidential and proprietary documents. Except as otherwise required by law, you will maintain the confidentiality of these documents and, at our request, return them to us after termination of the Agreement.

**10. Insurance.** You will, at your cost and expense, procure and maintain policies of general liability, malpractice and other insurance necessary to insure against liability, claims or damages arising by reason of personal injuries or death to our Enrollees, occasioned directly or indirectly by your acts or omissions ("insurance coverage"). The amount of this insurance coverage must be customary and reasonable for your type of practice, specialty or subspecialty, and the prevailing practices in the area in which you practice. Upon request, you must provide us with a certificate of insurance or other documentation which confirms that insurance coverage is in force. You must notify us immediately of the cancellation of insurance coverage. If, during the period in which you provide Dental Services to our Enrollees, you maintain professional liability insurance on a "claims incurred" basis, you must maintain in force sufficient "tail" insurance to assure full and continuing coverage through the policy's extended reporting period.

**11. Non-discrimination.** You may not discriminate in the treatment or quality of services provided to Enrollees on the basis of race, color, religion, sex, sexual orientation, age, disability, national origin, Vietnam-era veteran's status, ancestry, health status or need for health services of these Enrollees and without regard to source of payments made for health services rendered to these Enrollees. You will make your professional services accessible to Enrollees during the same hours and with the same intensity as you make those services available to non-Enrollees.

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## Participating Dentist Agreement Terms and Conditions (Continued)

You agree to comply with all applicable federal and state laws relating to non-discrimination and equal employment opportunity, including the Civil Rights Act of 1964, the American's with Disabilities Act, regulations issued pursuant to that Act and provision of Executive Order 11246 dated September 26, 1965. You also agree to provide physical and program accessibility of dental services to persons with physical and sensory disabilities pursuant to Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794), all requirements imposed by any applicable DHFS regulations (45 C.F.R. Part 84) of HCFA regulation (42 C.F.R. Parts 417 and 434) and all applicable guidelines and interpretations issued pursuant thereto.

You may not discriminate against any enrollee solely due to the enrollee's status as a litigant in pending litigation or a potential litigant due to being involved in a motor vehicle accident in accordance with the Code of Virginia §38.2-3407.15.B.13.

**12. Hold Harmless.** You agree that in no event, including but not limited to non-payment by Delta Dental of Virginia or a carrier that has embedded a Delta Dental of Virginia dental services plan as part of its qualified medical plan (the latter hereinafter "Plan"), insolvency of Delta Dental of Virginia or Plan, or breach of this Agreement, will you bill, charge, collect a deposit from, seek compensation, remuneration or reimbursement from, or have any recourse against Enrollees or persons other than Delta Dental of Virginia and/or Plan for Covered Services provided pursuant to this Agreement, provided however, that this provision shall not prohibit collection of applicable Patient Payment Amounts billed in accordance with this Agreement and the terms of the applicable Enrollee contracts or policies.

You agree that (i) this provision shall survive the termination of this Agreement regardless of the cause giving rise to such termination and shall be construed for the benefit of Enrollees; and that (ii) this provision supersedes any oral or written agreement to the contrary now existing or hereafter entered into between Delta Dental of Virginia or Plan and you and the Enrollee or persons acting on the Enrollee's behalf.

## Section II: Delta Dental of Virginia's Obligations

**1. Timely Filing.** Except as otherwise provided in the Agreement, we will pay a claim for Covered Benefits if it is filed with us within **twelve (12) months** after (a) the date on which the service is completed or (b) the last day on which the last service in a series of related services is completed (if a series is required). There is a different timely filing period for orthodontic services. You must file claims for orthodontic services after banding or initial placement of an orthodontic device. After the claim is filed, we make periodic payments for orthodontic services over the entire course of orthodontic treatment up to the Benefit Maximum under the Enrollee's Dental Services plan. For all Dental Services (including orthodontic services), we will only consider an adjustment to a previously submitted claim if it is resubmitted within twelve (12) months after the original claim is processed. We will not pay a claim or make an adjustment submitted after the end of these timely filing periods.

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## Participating Dentist Agreement Terms and Conditions (Continued)

[Explanatory Note: Virginia Code § 38.2-3407.15 requires that the following paragraphs 2 through 12 be part of the Agreement. Paragraphs 2 through 12 apply to each “claim” (as defined in this section) made under Dental Services plans that Delta Dental of Virginia insures directly. The terms and conditions of paragraphs 2 through 12 do not apply to services under any plan that an employer or other group self-insures. They do not apply to any other Delta Dental Member Company’s plan. Delta Dental of Virginia’s uniform policies and procedures for Delta Dental Participating Dentists and the terms and conditions of our Enrollees’ dental plans, to the extent these terms and conditions may differ, apply to and supersede Paragraphs 2 through 12 for all plans to which Virginia Code § 38.2-3407.15 does not apply.]

**2. Claims Payments.** Delta Dental of Virginia will pay any claim for Covered Benefits submitted by you or on your behalf within forty (40) days after receipt of the claim except where Delta Dental’s obligation to pay the claim is not reasonably clear due to the existence of a reasonable basis supported by specific information available for review by the person submitting the claim that:

a. Delta Dental of Virginia has determined that the claim is not a clean claim due to a good faith determination or dispute regarding (i) the manner in which the claim form was completed or submitted, (ii) the eligibility of a person for coverage, (iii) the responsibility of another carrier for all or part of the claim, (iv) the amount of the claim or the amount currently due under the claim, (v) the benefits covered, or (vi) the manner in which services were accessed or provided; or

b. The claim was submitted fraudulently.

**3. Delta Dental of Virginia’s Claims Records.** Delta Dental will maintain a written or electronic record of the date of receipt of a claim. The person submitting the claim will be entitled to inspect this record and to rely on the record or on any other admissible evidence as proof of the fact of receipt of the claim, including (without limitation) electronic or facsimile confirmation of receipt of the claim.

**4. Requests for Additional Claims Information. Requests for Additional Claims Information.** Delta Dental of Virginia will, within thirty (30) days after receipt of a claim, request electronically or in writing from the person submitting the claim the information and documentation that Delta Dental reasonably believes will be required to process and pay the claim or to determine whether the claim is a clean claim. Upon receipt of the additional information requested under this paragraph necessary to make the original claim a clean claim, Delta Dental will make the payment of the claim in compliance with this section. Delta Dental of Virginia will not refuse to pay a claim for Dental Services rendered pursuant to the Agreement, which are Covered Benefits, if Delta Dental fails timely to notify or attempt to notify the person submitting the claim of the matters identified above unless such failure was caused in material part by the person submitting the claim. However, nothing herein will preclude Delta Dental from imposing a retroactive denial of payment of such a claim if the time that has elapsed since the date of the payment of the original claim does not exceed 12 months. Nothing in this section will require Delta Dental to pay a claim that is not a clean claim or to pay for Dental Services that are not Covered Benefits.

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## Participating Dentist Agreement Terms and Conditions (Continued)

**5. Interest.** Any interest owing or accruing on a claim under Section 38.2-3407.1 or Section 38.2-4306.1 in Title 38.2 of the Code of Virginia, under any provider contract or under any other applicable law, shall, if not sooner paid or required to be paid, be paid, without necessity of demand, at the time the claim is paid or within 60 days thereafter. [Explanatory Note: For payments made on or after January 1, 2019 for insured or “risk” claims only, no dental or optometric services plan, including Delta Dental of Virginia, is required to pay interest computed under Virginia Code Section 38.2-3407.1 if the total interest is less than \$5.00. The Virginia claims “interest” statute does not apply to ASO claims].

### **6. Access to Pre-Determination Review, Authorization and Delta Dental of Virginia’s Policies and Procedures.**

**a.** Delta Dental has established and implemented reasonable policies to permit you (i) to confirm in advance during normal business hours by free telephone or electronic means if available whether the Dental Services to be provided are Dentally Necessary and Covered Benefits; and (ii) to determine Delta Dental of Virginia’s requirements that apply to you or the type of Dental Services that you have contracted to provide under the Agreement for (a) pre-determination or authorization of coverage decisions; (b) retroactive reconsideration of a pre-determination or authorization of coverage decision or retroactive denial of a previously paid claim; (c) provider-specific payment and reimbursement methodology, coding levels and methodology, down-coding and bundling of claims; and (d) other provider-specific, applicable claims processing and payment matters necessary to meet the terms and conditions of the Agreement, including determining whether a claim is a clean claim.

**b.** Under certain circumstances, Delta Dental of Virginia may notify you in writing that you must submit some or all required Dental Services to Delta Dental of Virginia for prior authorization. In the event you fail to submit a Covered Benefit in accordance with Delta Dental of Virginia’s written notification, Delta Dental may deny, in whole or in part, claims for Covered Benefits submitted without this authorization. You may not charge to our Enrollee for any such denied amount.

**c.** Delta Dental of Virginia will make available to you, within ten (10) business days of receipt of your request, copies of or reasonable electronic access (if available) to all such policies that apply to you or the particular Dental Services that you have identified. In the event the provision of the entire policy would violate any applicable copyright law, Delta Dental may instead comply with this paragraph by timely delivering to you a clear explanation of the policy as it applies to you or the particular Dental Services that you have identified.

**7. Pre-Determination of Claims.** Delta Dental of Virginia will pay a claim if it has previously determined that the Enrollee’s Dental Service is a Covered Benefit or has advised you or the Enrollee in advance of the provision of Dental Services that the Dental Services are Dentally Necessary and Covered Benefits, unless:

**a.** The documentation for the claim provided by the person submitting the claim clearly fails to support the claim as originally authorized; or

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## Participating Dentist Agreement Terms and Conditions (Continued)

**b.** Delta Dental of Virginia's refusal is because (i) another payer is responsible for the payment; (ii) we have already paid the claim for Dental Services; (iii) the claim was submitted fraudulently or the authorization was based in whole or material part on erroneous information that you provided to Delta Dental, the Enrollee, or another person not related to Delta Dental of Virginia; or (iv) the person receiving the Dental Services was not eligible to receive them on the date of service and Delta Dental did not know, and with the exercise of reasonable care could not have known, of the person's eligibility status.

**8. Retroactive Denials; Limitations.** Delta Dental of Virginia will not impose any retroactive denial of a previously paid claim unless it has provided the reason for the retroactive denial and (a) the original claim was submitted fraudulently; (b) the original claim payment was incorrect because the Dental Services identified on the claim have already been paid or you did not deliver the Dental Services identified on the claim; or (c) the time that has elapsed since the date of the payment of the original challenged claim does not exceed 12 months. Delta Dental will notify you at least thirty (30) days in advance of any retroactive denial of a previously paid claim.

**9. Retroactive Denials; Identification.** The provisions of the immediately preceding paragraph notwithstanding, Delta Dental of Virginia will not impose any retroactive denial of payment or in any other way seek recovery or refund of a previously paid claim unless Delta Dental specifies in writing the specific claim or claims for which it has imposed the retroactive denial or the recovery or refund is sought. Delta Dental will include, in the written communication, an explanation why the claim is being retroactively adjusted.

**10. Access to Reimbursement and Other Information.** Delta Dental of Virginia's reimbursement policies that apply to you and Delta Dental of Virginia's statement as to the manner in which claims will be calculated and paid, which apply to you, are provided as part of the Agreement. You have been, or will be, furnished with all material addenda, schedules and exhibits thereto and any policies (including those referred to in paragraph 6 of this section) that apply to you or the range of Dental Services that you are reasonably expected to provide under the Agreement.

**11. Copyright Laws.** In the event that Delta Dental of Virginia's providing a policy as required under paragraph 6 or 10 of this section would violate any applicable copyright laws, Delta Dental may instead comply with this section by providing a clear, written explanation of the policy as it applies to you.

**12. Definitions for this Section II:** as used in paragraphs 2 through 12 of this section only, the following terms have these meanings:

**a. Claim** is any bill, claim, or proof of loss made by or on behalf of the Enrollee or you to Delta Dental of Virginia (or Delta Dental's intermediary, administrator or designated representative) under the Agreement for payment for Dental Services under any program of Dental Services that Delta Dental of Virginia insures; however, a "claim" shall not include a request for payment of a capitation fee or withhold.

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## Participating Dentist Agreement Terms and Conditions (Continued)

**b. Clean claim** means a claim (i) that has no material defect or impropriety (including any lack of any reasonably required substantiation documentation) which substantially prevents timely payment from being made on the claim or (ii) with respect to which Delta Dental of Virginia has failed to timely notify the person submitting the claim of any such defect or impropriety in accordance with this section.

**c. Retroactive denial** of a previously paid claim or retroactive denial of payment means any attempt by Delta Dental of Virginia retroactively to collect payments already made to you with respect to a claim by reducing other payments currently owed to you, by withholding or setting off against future payments, or in any other manner reducing or affecting the future claim payments to you.

### Section III: General Provisions

**1. Notices.** Any notice that Delta Dental of Virginia sends to you under the Agreement will be sent to your address of record on file with Delta Dental. Any notice that you send to Delta Dental under the Agreement must be sent to:

Dental Director, Delta Dental of Virginia  
5415 Airport Road  
Roanoke, Virginia 24012-1303

Any notice of termination of the Agreement by either party must be sent to the other party by certified mail, return receipt requested, with postage prepaid.

**2. Changes to the Agreement.** Delta Dental of Virginia may amend the Agreement at any time by providing you with a written copy of the amendment. No amendment to the Agreement or any addendum, schedule, exhibit or policy thereto (or new addendum, schedule, exhibit or policy) that applies to you (or the range of services that you are reasonably expected to provide to our Enrollees) will be effective as to you, unless (a) you have been notified in writing of the applicable portion of the proposed amendment (or the proposed new addendum, schedule, exhibit or policy) at least 60 calendar days before its effective date and (b) you have failed to notify Delta Dental within 30 calendar days after receipt of the document(s) that you will terminate the Agreement at the earliest date thereafter permitted under the Agreement. The preceding provisions in this paragraph notwithstanding, this Agreement may be amended immediately upon written notice from Delta Dental so that we may comply with applicable laws, regulations or other government directives.

**3. Assignment.** Neither party may assign, subcontract, delegate or transfer its duties or obligations under the Agreement unless the other party expressly consents in writing in advance. Any attempted assignment, subcontract, delegation or transfer not in accordance with the terms of this paragraph is void. There are two exceptions: (a) Delta Dental of Virginia may assign its duties or obligations to any entity that controls, is controlled by, or is under common control with Delta Dental now or in the future; and (b) Delta Dental of Virginia may assign its duties and obligations to any entity that succeeds to Delta Dental's business by merger or other reorganization.

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## Participating Dentist Agreement Terms and Conditions (Continued)

**4. Third Party Beneficiaries.** This Agreement is entered into by and among the parties hereto solely for their benefit. The parties have not created or established any third party beneficiary status or rights in any person or entity that is not a party to the Agreement including, without limitation, any other dentist not subject to the Agreement, other provider, subcontractor or third party. Any individual or entity that is not a party to the Agreement does not have the right to enforce any term or condition of the Agreement or enjoy any benefit of the Agreement.

**5. Non-Exclusive Agreement.** The Agreement is not an exclusive agreement. In other words, we may enter into similar agreements with other dentists and dental practices, and you are not expected to limit your practice to our Enrollees.

**6. Use of Name.** By entering into the Agreement, you authorize us to include your name, office address, telephone number, and type of practice in our listing of providers participating in our Dental Services network(s). We may distribute these listings to (without limitation) Enrollees, groups, other Delta Dental Member Companies, participating dentists, and regulatory agencies. You authorize us to release other identifying information about you that is required by federal or state law or by covered groups subject to applicable confidentiality provisions.

**7. Force Majeure.** Neither party is in violation of the Agreement for failure to comply with the Agreement's terms and conditions if that failure is due to matters beyond the non-complying party's reasonable control (such as acts of God, insurrection, strike, fire, or power outages), provided that the failure is not caused in material part by the non-complying party.

**8. Waiver.** Either party's waiver of a breach of the Agreement will not be construed to be a waiver of any subsequent breach. Failure to exercise any right or remedy under the Agreement is not a waiver of the right or remedy. All remedies provided in the Agreement are cumulative.

**9. Governing Law.** The validity, enforceability, construction, and interpretation of the Agreement or any clause of the Agreement shall be governed by the applicable laws of the Commonwealth of Virginia in effect at the time of such construction or enforcement, except the Commonwealth's choice of laws requirements and federal laws that expressly preempt state laws.

**10. Invalid or Unenforceable Provisions.** If any provision of the Agreement is held to be illegal, invalid, or unenforceable, that provision is fully severable. If the severed provision is not material to the Agreement's overall purpose and operation, the Agreement will be construed and enforced as if the illegal, invalid or unenforceable provision had never been part of the Agreement. In this case, the remaining provisions will remain in full force and effect. If the severed provision is material to the Agreement's overall purpose and operation, the Agreement will automatically terminate upon its severance.

**11. Liability for Acts and Omissions.** Except as otherwise provided herein, each party (the "responsible party") is solely responsible for all direct, compensatory, punitive, indirect, consequential, non-economic or other damages of every type, which are assessed against and/or incurred by the responsible party, whether by verdict, settlement or otherwise, and which arise out

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## Participating Dentist Agreement Terms and Conditions (Continued)

of or result from: (a) the acts or omissions of the responsible party and/or the responsible party's employees or subcontractors (provided that under no circumstances will we be liable for a dentist's care for, advice to, or treatment of any Enrollee); (b) the responsible party's breach of any duty or obligation arising under the Agreement; or (c) any violation by the responsible party of any federal, state or local statute, regulation, ordinance, ruling and/or judicial or administrative order that applies to the responsible party or its employees or subcontractors.

### 12. Resolving Disputes.

**a. Arbitration and Resolution.** In the event of a dispute under the Agreement, which cannot be satisfactorily resolved between the parties' designated representatives, the dispute must be resolved by arbitration in accordance with the rules and regulations of the American Arbitration Association, as then in effect. Either party may initiate arbitration by making a written demand for arbitration on the other party within 60 days of the time the dispute arises. Within 30 days of this demand (or as soon thereafter as reasonably practical), the parties shall each designate an arbitrator and give written notice of such designation to the other party. Within 30 days after receipt of such notices (or as soon thereafter as reasonably practical), the two designated arbitrators shall select a third arbitrator and give notice of the selection to both parties hereto. If the dispute involves Dental Necessity or requires professional dental judgment, at least two of the arbitrators will be dentists who have experience with or dental expertise in the subject matter at issue. The three arbitrators shall hold a hearing and decide the matter within 90 days (or as soon thereafter as reasonably practical). The result of the arbitration shall be final and binding upon the parties to the same extent that the parties would have been bound by a legally enforceable judgment with respect to the matter in dispute. Each party will bear the expenses of its designated arbitrator, and the parties shall share equally the expenses of the third arbitrator.

**b. Exceptions.** Notwithstanding the foregoing provisions of this "Resolving Disputes" paragraph, the following matters are not subject to arbitration or the operation of this arbitration clause: (a) any suit or action, including any counterclaim, cross-claim or third-party claim, in any suit against you pursuant to the Agreement or Delta Dental of Virginia, for indemnity or contribution arising out of the services provided under the Agreement; and (b) "for cause" termination of your participation as a Delta Dental Participating Dentist. The mandatory process for resolving disputes that result from "for cause" termination of a dentist's participation as a Delta Dental Participating Dentist are in the document entitled "Provider Appeal of Termination," which is attached to and made a part of the Agreement.

**c. Limitations on Actions.** Each party must provide at least 30 days prior notice to the other party before initiating arbitration or bringing any other legal action against the other party, its officers, employees, agents or representatives. This notice must specify the nature of the dispute and/or causes of action. No arbitration proceeding or other legal action may be brought more than one year after the date on which the causes of action first arose. Damages available as a result of arbitration or any other legal action under the Agreement are limited to the claimant's actual damages that result

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### Participating Dentist Agreement Terms and Conditions (Continued)

from the claims asserted. In no event are punitive, indirect, consequential or non-economic damages or damages for emotional distress or mental anguish available under the Agreement.

#### 13. Termination.

**a. Method of Termination.** Except as outlined in this section, either party may terminate the Agreement “for cause” if the party seeking termination (i) provides the other party with written notice specifying the nature of the defect giving rise to termination and (ii) affords the other party at least 30 days within which to cure the defect. If, in the judgment of the party seeking termination, the defect cannot be cured within this 30-day period, the effective date of termination will be the date specified in the notice. In the event your professional license is surrendered, forfeited, or revoked or if you are placed on suspension or fail to renew your professional license within the timeframes required, the Agreement will terminate upon the date of such event. Either party may terminate the Agreement “without cause” upon at least 90 days prior written notice to the other party.

**b. Notice of Termination.** You must notify in writing all of our Enrollees who are your patients that you are no longer a Delta Dental Participating Dentist. Each of these Enrollees must receive the notice at least thirty (30) days before the Enrollee’s next visit after the effective date of termination. If, during the first year following termination of the Agreement, you fail to notify our Enrollee in the manner provided for in this paragraph, you are bound by the terms and conditions of the Agreement for Dental Services provided prior to the Enrollee’s receipt of the required notice, including (without limitation) the prohibition against balance-billing the differences between (i) your charges and (ii) the Plan Allowances for the services provided.

**c. Obligations after Termination.** Termination of the Agreement in whole, or as it relates to any Delta Dental of Virginia program in which you participate, shall have no effect upon the rights or obligations of the parties arising out of any transactions occurring prior to the effective date of termination and the continuing obligations after termination provided for in the Agreement. Termination will not change your obligations under the Agreement for any Enrollee who has begun a course of dental treatment with you. Our Enrollee will continue to receive the benefits of his or her individual or group Delta Dental contract, including (without limitation) your commitment to accept our Plan Allowances as payment in full for Covered Benefits, through the end of his or her course of dental treatment.

**13. Appeal of Termination.** Any other provision of the Agreement to the contrary notwithstanding, if your participation as a Delta Dental Participating Dentist is terminated “for cause,” you must use Delta Dental of Virginia’s mandatory appeal process before you take any further legal or administrative action. The document entitled “Provider Appeal of Termination” describes this mandatory appeal process. Delta Dental will provide more specific information about the appeal process with the notice of termination or upon request.

**14. Binding Effect.** The Agreement shall be binding upon and inure to the benefit of the parties to the Agreement and their respective heirs, successors and permitted assigns.

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## Participating Dentist Agreement Terms and Conditions (Continued)

**15. Entire Agreement.** This Agreement includes and incorporates by reference all amendments to this Agreement, the separate signature page document, the “Provider Appeal of Termination” attachment to the Agreement, and Delta Dental of Virginia’s provider manual. It contains all the terms and conditions to which the parties have agreed with respect to Enrollees and supersedes any and all other agreements, oral or written, regarding Enrollees or the subject matter of this Agreement.

### Section IV: Definitions

The following terms used anywhere in the Agreement have these meanings:

- 1. Benefit Maximum** is the maximum dollar amount that we will pay for Covered Benefits during the benefit period specified in the Enrollee’s Dental Services plan (a calendar year, for example).
- 2. Coinsurance** is a fixed percentage of the Plan Allowance that our Enrollee must pay for a Covered Benefit. Coinsurance reduces the amount that we would otherwise pay for a Covered Benefit.
- 3. Copayment** means a fixed dollar amount of the Plan Allowance that our Enrollee must pay for a Covered Benefit. A Copayment reduces the amount that we would otherwise pay for a Covered Benefit.
- 4. Covered Benefits** mean one or more Dental Services that are covered under the Delta Dental Member Company’s contract with the Enrollee’s group or the Enrollee on the date on which the Dental Services are provided.
- 5. Delta Dental** means Delta Dental of Virginia.
- 6. Deductible** is a fixed dollar amount that an Enrollee must pay for Covered Benefits before we begin to pay for Covered Benefits. A Deductible reduces the amount that we would otherwise pay for Covered Benefits.
- 7. Delta Dental Member Company** means any company licensed to use the Delta Dental name and service mark (including Delta Dental) which has entered into a “DeltaUSA Interplan Participating Agreement” or a successor agreement that is in effect on the date on which the Dental Services are provided.
- 8. Delta Dental Participating Dentist** means a dentist who has entered into one or more network-specific Participating Dentist Agreements with Delta Dental of Virginia, which is in effect on the date on which the Dental Service is provided.
- 9. Dental Services** mean care and procedures provided for the diagnosis, treatment of dental disease or injury, and services provided to promote overall oral health and well-being. Not all Dental Services are Covered Benefits.
- 10. Dentally-Necessary or Dental Necessity** means those Dental Services that a dentist or other qualified dental professional, exercising prudent clinical judgment, would provide to a patient for the purpose of preventing, evaluating, diagnosing or treating a dental injury, disease or its symptoms.

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## Participating Dentist Agreement Terms and Conditions (Continued)

Dentally Necessary services must be (a) in accordance with generally accepted standards of dental practice; (b) clinically appropriate, in terms of type, frequency, extent, site and duration, and considered effective for the patient's injury or disease; (c) not primarily performed for the convenience of the patient, the dentist, other dental professional or health care provider; and (d) not more costly than an alternative service at least as likely to produce equivalent therapeutic or diagnostic results as to the diagnosis or treatment of the patient's injury or disease. "Dental Necessity" includes (without limitation) treatments involving dental structures and pathology which, while rarely "medically" necessary, are essential to resolve the condition of dental disease or pathosis.

A "medically" necessary situation as it relates to dental therapies is one in which failure to provide the Dental Services would result in deleterious effects to the patient's overall health status or are necessary to sustain the patient's life.

For these purposes, "generally accepted standards of dental practice" mean standards that are credible, scientific, evidence-based and published in peer-reviewed dental literature generally recognized by the relevant dental community, or otherwise consistent with the applicable dental specialty association's recommendations and the views of practitioners in the relevant clinical areas.

**11. Dentist**, you, or your means the individual dentist, partnership, corporation, limited liability company or similar entity on whose behalf the Agreement is signed and which Delta Dental of Virginia has accepted as a Delta Dental Participating Dentist. Whenever the term "you" or "your" is used in the Agreement, it means the dentist and any other dental care professional, employee or subcontractor who provides Dental Services to our Enrollees under the dentist's supervision.

**12. Enrollee** means an individual who is properly enrolled in or otherwise eligible to receive Covered Benefits under any Delta Dental Member Company's contract with the individual's group or the individual on the date on which the Dental Services are provided.

**13. Patient Payment Amounts** mean Coinsurance, Copayments, Deductibles, and other charges for Covered Benefits for which our Enrollees are responsible under their group or individual Dental Services contracts with Delta Dental Member Companies.

**14. Plan Allowance** means the maximum amount on which the Delta Dental Member Company's payment is based under the network-specific agreement with respect to which you are a Delta Dental Participating Dentist.

**15. We, us, or our** means Delta Dental of Virginia or another Delta Dental Member Company if the context requires reference to another Delta Dental Member Company (for example, "our Enrollee").

# Medicare Advantage Amendment to the Participating Dentist Agreement

This Amendment (hereinafter the “Amendment”) to the Participating Dentist Agreement (hereinafter the “Agreement”) is made a part of and supplements the Agreement entered into by dentist and Delta Dental of Virginia (“Delta Dental”). Dentist agrees that in addition to the terms and conditions set forth in the Agreement with Delta Dental, Dentist will comply with the following regulatory requirements for any enrollees that are covered under a Delta Dental Medicare Advantage dental plan. Please note, as identified below some additional regulatory requirements may only apply to certain types of dental plans.

- 1.** Dentist agrees to comply with all applicable Medicare Advantage program and/or contractual requirements, reporting requirements, laws, regulations or instructions, the Medicare Advantage Provider Manual and any other applicable state and federal laws and regulations, as may be amended from time to time, including, without limitation: (1) applicable provisions of federal criminal law, (2) the False Claims Act (31 U.S.C 3729, et. seq.), (3) the anti-kickback statute (section 1128B(b) of the Social Security Act), (4) the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”) administrative simplification rules at 45 CFR parts 160, 162, and 164; (5) Title VI of the Civil Rights Act of 1964, (6) the Age Discrimination Act of 1975, (7) the Americans with Disabilities Act, (8) the Rehabilitation Act of 1973; and (9) any reporting requirements to Centers for Medicare and Medicaid Services (“CMS”) under 42 C.F.R. § 422.310, to the extent applicable. [42 C.F.R. § 422.504 (i)(4)(v)]
- 2.** Dentist’s performance of services under the Agreement and this Amendment shall be consistent and in compliance with Delta Dental’s contractual obligations under its Medicare Advantage contract(s). Dentist agrees to cooperate with and assist Delta Dental in its efforts to comply with its Medicare Advantage contract(s) and/or Medicare Advantage rules and regulations and to assist Delta Dental in complying with corrective action plans necessary for Delta Dental to comply with such rules and regulations. Dentist further agrees that nothing in the Agreement or this Amendment shall be construed as relieving Delta Dental of its responsibility for performance of duties agreed to through its Medicare Advantage contracts existing now or entered into in the future with CMS.
- 3.** Dentist acknowledges that Delta Dental has delegated to Dentist responsibility to provide the services set forth in Delta Dental’s program requirements. Dentist agrees that he/she may only delegate such responsibilities to another individual or entity upon prior written approval from Delta Dental of a subcontract between Dentist and such provider that: (1) requires the provider to comply with the terms and conditions of the Agreement and this Amendment; (2) specifies the delegated activities and reporting responsibilities applicable to the provider; (3) provides for termination of the subcontract upon notice that the provider failed to comply with the Agreement or this Amendment; and (4) notifies the provider that the performance of the Agreement and this Amendment is monitored by Delta Dental on an ongoing basis. Dentist acknowledges that Delta Dental, its health partners and/or CMS have the responsibility of monitoring the parties’ obligations under this Amendment. [42 C.F.R. § 422.504 (i)(4) and (5)]

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### Medicare Advantage Amendment (Continued)

**4.** Delta Dental will make available to, and Dentist agrees to comply with, any applicable policies and procedures relating to its Medicare program, In addition, Dentist agrees to complete on an annual basis Delta Dental's Fraud, Waste and Abuse & Compliance Training as well as any other training that may be required. Dentist agrees to report any actual or suspected compliance concerns or fraud, waste and abuse to Delta Dental. Dentist further agrees to cooperate with the activities and/or requests of any independent quality review and improvement organization utilized by and/or under contract with Delta Dental as related to the provision of services to Medicare Advantage Members.

**5.** Dentist will comply with the confidentiality and enrollee record accuracy requirements, including: (1) abiding by all federal and state laws regarding confidentiality and disclosure of medical records, or other health and enrollment information, (2) ensuring that medical information is released only in accordance with applicable federal or state law, or pursuant to court orders or subpoenas, (3) maintaining the records and information in an accurate and timely manner, and (4) ensuring timely access by enrollees to the records and information that pertain to them. Dentist will safeguard enrollee's privacy and confidentiality and ensure the accuracy of enrollee's health records. Dentist further agrees to safeguard the privacy of any information that identifies a particular enrollee and have procedures that specify: (i) for what purposes the information will be used within the Dentist's organization; and (ii) to whom and for what purposes it will disclose the information outside the Dentist's organization. [42 C.F.R. §§ 422.504(a)(13), 422.504(l)(3),and 422.118]

**6.** Dentist agrees to maintain complete and accurate records, books, documents and papers related to the provision of services to Medicare Advantage Members and/or as related to Dentist's obligations under the Agreement (the "Records"). Dentist agrees to maintain these Records for a period of at least 10 years from the later of: (1) the date of termination or expiration of the Medicare Advantage agreement between Delta Dental and CMS, and any amendments or extensions thereto; or (2) the final date of completion of any audit. Upon request by Delta Dental, Delta Dental's health partners, CMS, HHS, the Comptroller General, other federal or state regulatory agencies, or their designees, Dentist shall provide timely access to these Records. Dentist understands that by participating in this network, these entities or individuals have the right to audit, evaluate, and inspect their books, contracts, computer or other electronic systems, including medical records and documentation. Dentist agrees to fully cooperate with any such audits or document requests. [42 C.F.R. §§ 422.504(i)(2)(i) and (ii)]

**7.** Dentist agrees to provide Delta Dental with all information and data necessary for Delta Dental to meet its reporting requirements under any applicable Medicare Advantage program, including any reports on complaints or grievances. Dentist shall certify the accuracy, completeness, and truthfulness of all information submitted to Delta Dental.

**8.** Should Delta Dental become insolvent or discontinue operations, or should Dentist's Agreement be terminated (except for instances where Delta Dental has terminated this Agreement for cause), Dentist agrees to continue to provide covered services to enrollees to complete dental procedures that were already commenced but not finished prior to the insolvency, discontinuance of operations

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### Medicare Advantage Amendment (Continued)

or termination of the Agreement. Delta Dental shall reimburse Dentist for all services rendered pursuant to this section at the rate specified in the applicable Agreement and Dentist shall accept such payment, together with any authorized coinsurance, deductible, or co-payment, as payment in full.

**9.** Dentist agrees to schedule enrollees and provide dental treatment according to the applicable standards of the dental profession. The services provided to enrollees shall be determined solely by professional standards of care and shall be made without regard to the enrollee's eligibility for dental benefits. Dentist shall not discriminate or differentiate in the treatment of, charges to, or the quality of service to any enrollees because of race, gender, gender identity, color, age, sexual orientation, religion, national origin, ancestry, disability, handicap, place of residence, health status, or source of payment. Dentist agrees to not impose any limitations on the acceptance of treatment of enrollees not imposed on other patients. Dentist shall contact Delta Dental if an enrollee requests or requires interpretive services and such services shall be arranged by Delta Dental at no cost to the enrollee or Dentist.

**10.** Dentist agrees to verify enrollee's eligibility to receive covered services on the day of treatment and shall be responsible for informing enrollees of potential risks and/or benefits of recommended treatment and available alternatives prior to rendering such services. In addition, prior to rendering any non-covered services to any Medicare Advantage enrollee, Dentist shall comply with the procedures and CMS requirements for billing a Medicare Advantage Enrollee for non-covered services.

**11.** Dentist agrees that in no event (including but not limited to nonpayment by Delta Dental, insolvency by Delta Dental, or breach of this Agreement), shall the Dentist bill, charge, collect a deposit from, seek payment or reimbursement from, or have any recourse against an enrollee, or person acting on behalf of the enrollee, for covered services provided pursuant to this Agreement. This does not prohibit the Dentist from collecting for any non-covered Services, or coinsurance, deductibles, or copayments as specifically provided for in the enrollee's Dental Benefits Handbook. Further, Dentist shall not hold an enrollee liable for any payment or fees that are the legal obligation of Delta Dental, or the payor issuing the dental benefits contract administered by Delta Dental. Dentist further agrees that: (i) this provision shall survive the expiration or termination of this Agreement regardless of the cause giving rise to expiration or termination and shall be construed to be for the benefit of the Member; (ii) this provision supersedes any oral or written contrary agreement now existing or hereafter entered into between Dentist and Member or persons acting on their behalf; and (iii) this provision shall apply to all employees, agents, trustees, assignees, subcontractors, and independent contractors of Dentist, and Dentist shall obtain from such persons specific agreement to this provision. Dentist further acknowledges and agrees that any payment received from Delta Dental for services provided to Medicare Advantage members is derived, in whole or in part, from federal funds received by Delta Dental from CMS. [42 C.F.R. §§ 422.504(i)(3)(i) and 422.504(g)(1)(i)]

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### Medicare Advantage Amendment (Continued)

**12.** Dentist certifies that neither he or she, nor any of his or her employees, subcontractors or independent contractors are on the CMS Preclusion List. Further, Dentist agrees that he or she does not have any state or federal sanctions pending against him or her. In the event Dentist violates any provisions contained within this section, this Amendment will no longer be applicable and Delta Dental may, at its discretion, terminate the Agreement immediately. The termination shall be effective as of the date of such occurrence. Any payments made to Dentist for covered services under this Amendment provided after the effective date of the termination shall be promptly returned to Delta Dental.

**13.** On all claims for payment, Dentist shall submit: 1) Type 1 NPI (Rendering); 2) if applicable, Type 2 NPI (Billing), 3) TIN; and 4) Service office address. Note: NPI 2 is required for group practices and/or incorporated solo providers.

**14.** Dentist shall abide by the prohibition on payments for provider-preventable conditions, as set forth in the Medicare Advantage Provider Manual and federal regulation at 42 C.F.R. § 447.26.

**15.** If Dentist treats an enrollee in a hospital, he/she agrees to maintain clinical privileges in good standing at the hospital designated as the admitting facility and as the site of delivery for dental care performed by Dentist.

**16.** Delta Dental shall reimburse all Clean Claims (defined below) submitted by Dentist within thirty (30) days of the date Delta Dental receives the Clean Claim from Dentist. A Clean Claim is a claim that has no defect, impropriety, lack of any required substantiating documentation or particular circumstance requiring special treatment that prevents timely payment.

**17.** Delta Dental shall defend, indemnify, and hold harmless Dentist from any claims, losses, damages, costs, expenses or liabilities arising out of or related to Delta Dental's breach of Agreement or violation of any applicable state or federal law. Dentist shall defend, indemnify, and hold harmless Delta Dental, its employees, officers, directors, or agents, from any claims, losses, damages, costs, expenses or liabilities arising out of or related to Dentist's breach of this Agreement or violation of any applicable state or federal law. A party seeking indemnification shall (i) promptly notify the indemnifying party in writing of the claim, suit or proceeding for which indemnification is sought; (ii) permit the indemnifying party to control the defense or settlement of the claim, suit or proceeding; (iii) reasonably cooperate with the indemnifying party (at the indemnifying party's expense); and (iv) have the right to provide for its separate defense at its own expense. In no event, shall the indemnifying party settle a claim, suit or proceeding without first obtaining the written consent of the other party. Any release obtained as a result of settlement must contain a release of all claims against the non-indemnifying party as well as its officers, directors and employees.

**18.** This Amendment may be terminated as follows:

**a.** Immediately, by Delta Dental, upon termination or expiration of the Medicare Advantage Agreement between Delta Dental and CMS.

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### Medicare Advantage Amendment (Continued)

**b.** Upon 10 days' written notice to Dentist, by Delta Dental for any of the following causes: (1) failure of Dentist to maintain licenses or certifications required to operate in conformity with the Agreement or this Amendment; (2) Dentist's breach of the Agreement or this Amendment; (3) failure of Dentist to refund amounts which are due to Delta Dental as a result of overpayment within thirty (30) days of the date Delta Dental notifies Dentist of the overpayment; (4) inclusion of Dentist on the Medicare Preclusion List; or (5) Dentist's failure to comply with any applicable federal or state laws, rules or regulations, or Medicare policies.

**c.** Upon 10 days' written notice to Delta Dental, by Dentist for any of the following causes: (1) failure of Delta Dental to make payments required under this Amendment within thirty (30) days of Dentist's written notice to Delta Dental identifying the unremitted payments and clear proof that the payments are due and owing; (2) failure of Delta Dental to maintain licenses or certifications required to operate in conformity with the Agreement or this Amendment; or (3) Delta Dental's material breach of this Amendment.

**d.** Without cause, by either party, upon 60 days' prior written notice to the other party.

Notwithstanding notice of termination of this Agreement, the Dentist is obligated to provide services to Covered Persons in accordance with the terms of this Amendment until the effective date of such termination of this Amendment.

**19.** Delta Dental may unilaterally amend this Amendment, and or its policies and procedures at any time to comply with changes in laws or regulations applicable to this Amendment and the services provided by Dentist for enrollees. Delta Dental will use its best efforts to provide written or electronic notice to Dentist at least forty-five (45) days in advance of the effective date of the change unless a shorter time frame is required under applicable state or federal law. Unless otherwise required by federal or state regulatory authorities, the signature of Dentist will not be required for any such amendment.

**20.** All other terms and provisions of the Agreement shall remain in full force and effect. In the event any provision of this Amendment conflicts with Dentist's PPO and/or Premier program requirements, as applicable, this Amendment shall control.

# Delta Dental of Virginia Provider Appeal of Termination

## Policy

In an effort to provide Delta Dental of Virginia's Delta Dental Participating Dentists with a means to resolve grievances that arise from "for cause" termination of participation in Delta Dental of Virginia's provider networks, Delta Dental of Virginia provides the dentist whose participation in a Delta Dental of Virginia provider network has been terminated with a means to appeal the decision and obtain a reversal (if appropriate).

This process is designed to give the dentist a better understanding of the circumstances giving rise to termination, an opportunity to be heard on the issue(s) that resulted in termination, and obtain a reversal (if appropriate). This process is a firm prerequisite to legal action, meaning that the Participating Dentist must avail himself or herself of this process before bringing any action or seeking any redress in the courts.

## Provider Appeal Panel

For the purposes of this review, the provider appeal panel will consist of three dentists (the "Provider Appeal Panel"). Two of these dentists will be Delta Dental of Virginia Participating Dentists who are not Delta Dental of Virginia employees and have no financial interest in the outcome of the appeal. These dentists may receive compensation for their participation on the Provider Appeal Panel. The third dentist will be a Delta Dental of Virginia employee. The three dentists may, by majority vote, elect the Provider Appeal Panel's chairperson.

The Provider Appeal Panel will have authority to make a binding determination about the validity of Delta Dental of Virginia's "for cause" termination of participation in a Delta Dental of Virginia provider network. The result will bind the parties to the same extent they would be bound a judgment in a court proceeding.

## Appeal Process

A dentist, whose participation in one or more of Delta Dental of Virginia's provider networks is terminated by Delta Dental of Virginia, may submit a written request to appeal the termination decision within 30 days after the date of Delta Dental of Virginia's termination letter. The appeal letter should include sufficient detail for the Provider Appeal Panel to evaluate the merits of the appeal. All documentation that supports a reversal should be included.

If a hearing with the Provider Appeal Panel is requested, Delta Dental of Virginia's Provider Relations Department will schedule the hearing within 60 days after receipt of the appealing dentist's written request (or as soon thereafter as reasonably practical).

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### Delta Dental of Virginia Provider Appeal of Termination (Continued)

The hearing by the Provider Appeal Panel will be conducted informally. Rules of evidence that would govern a judicial-type hearing will not apply. Neither Delta Dental of Virginia nor the appealing provider must be represented by an attorney, although neither party's attorney will be excluded from the hearing.

Prior to the hearing, each party must advise the other party of the names, identity, and anticipated testimony of all persons who will make arguments or present testimony to the Provider Appeal Panel. The members of the panel may, by majority vote, exclude any individual or group who is not attending the hearing to argue the merits or present testimony or whose presence is not deemed necessary by the panel for a full and proper evaluation of the appeal.

At the beginning of the review hearing, a Notary Public or other officer authorized to administer oaths shall swear all witnesses. Minutes of the hearing will be kept by an individual designated to do so by Delta Dental of Virginia's Dental Director.

Delta Dental of Virginia's Dental Director or his designee will provide an opening statement that includes the reason(s) why the termination decision was made and the contractual performance, regulatory compliance or quality of care issues that gave rise to the termination decision.

The appealing dentist may then make an opening statement in person or through counsel.

Witnesses will be called by the chairperson of the Provider Appeal Panel (sworn affidavits may be substituted in lieu of live witnesses). Unless one or both of the parties are represented by counsel, only the Provider Appeal Panel members may query the witnesses. The chairperson of the Provider Appeal Panel may set time limits for the length of the hearing, presentation of testimony, examination of witnesses, and arguments on the merits, and will decide all other procedural matters.

Any documents that bear upon the issues may be submitted to the panel by the appealing dentist or Delta Dental of Virginia's Dental Director. Delta Dental of Virginia's Dental Director and the appealing dentist may make a closing statement in person and through counsel.

After the hearing is concluded, the Provider Appeal Panel members will adjourn to evaluate the merits of the appeal. All persons who are not members of the Provider Appeal Panel will be excluded from these deliberations.

The Provider Appeal Panel will furnish the appealing dentist, directly or through counsel, a written decision on the outcome of the appeal within 14 calendar days after the hearing date. The Provider Appeal Panel may extend the time within which to respond by notifying the appealing dentist, directly or through counsel, of the anticipated date of the panel's response. If, in the Provider Appeal Panel's sole judgment, a second hearing is required, the chairperson of the Provider Appeal Panel or his or her designee will so notify the dentist. These same rules will apply to any second hearing.

Each party will bear its own expenses for any appeal.

The result of the Provider Review Panel's decision shall be final and binding upon the parties to the same extent that the parties would have been bound by a legally enforceable judgment with respect to the matter in dispute. The submitted documents and testimony will remain confidential unless subpoenaed in a subsequent administrative or judicial proceeding or Delta Dental of Virginia determines, on advice of counsel, that applicable federal or state law or regulations compel their disclosure.

## Request for Taxpayer Identification Number and Certification

**Give form to the  
 requester. Do not  
 send to the IRS.**

<b>Print or type See Specific Instructions on page 2</b>	Name (as shown on your income tax return)	
	Business name, if different from above	
	Check appropriate box: <input type="checkbox"/> Individual/ Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Other ▶ .....	
	<input type="checkbox"/> Exempt from backup withholding	
	Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	City, state, and ZIP code	
List account number(s) here (optional)		

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

<b>Social security number</b>									
+	+	+	+	+	+	+	+	+	+

**or**

<b>Employer identification number</b>									
+	+	+	+	+	+	+	+	+	+

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. person (including a U.S. resident alien).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 4.)

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶
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### Purpose of Form

A person who is required to file an information return with the IRS, must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

**U.S. person.** Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

For federal tax purposes you are considered a person if you are:

- An individual who is a citizen or resident of the United States,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States, or

- Any estate (other than a foreign estate) or trust. See Regulations sections 301.7701-6(a) and 7(a) for additional information.

**Foreign person.** If you are a foreign person, do not use Form W-9. Instead, use the appropriate Form W-8 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

**Nonresident alien who becomes a resident alien.**

Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the recipient has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.

4. The type and amount of income that qualifies for the exemption from tax.

5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity not subject to backup withholding, give the requester the appropriate completed Form W-8.

**What is backup withholding?** Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments (after December 31, 2002). This is called "backup withholding." Payments that may be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

**Payments you receive will be subject to backup withholding if:**

1. You do not furnish your TIN to the requester, or
2. You do not certify your TIN when required (see the Part II instructions on page 4 for details), or
3. The IRS tells the requester that you furnished an incorrect TIN, or
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See the instructions below and the separate Instructions for the Requester of Form W-9.

## Penalties

**Failure to furnish TIN.** If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

**Civil penalty for false information with respect to withholding.** If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.** If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

## Specific Instructions

### Name

If you are an individual, you must generally enter the name shown on your social security card. However, if you have changed your last name, for instance, due to marriage without informing the Social Security Administration of the name change, enter your first name, the last name shown on your social security card, and your new last name.

If the account is in joint names, list first, and then circle, the name of the person or entity whose number you entered in Part I of the form.

**Sole proprietor.** Enter your individual name as shown on your social security card on the "Name" line. You may enter your business, trade, or "doing business as (DBA)" name on the "Business name" line.

**Limited liability company (LLC).** If you are a single-member LLC (including a foreign LLC with a domestic owner) that is disregarded as an entity separate from its owner under Treasury regulations section 301.7701-3, enter the owner's name on the "Name" line. Enter the LLC's name on the "Business name" line. Check the appropriate box for your filing status (sole proprietor, corporation, etc.), then check the box for "Other" and enter "LLC" in the space provided.

**Other entities.** Enter your business name as shown on required Federal tax documents on the "Name" line. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on the "Business name" line.

**Note.** You are requested to check the appropriate box for your status (individual/sole proprietor, corporation, etc.).

### Exempt From Backup Withholding

If you are exempt, enter your name as described above and check the appropriate box for your status, then check the "Exempt from backup withholding" box in the line following the business name, sign and date the form.

Generally, individuals (including sole proprietors) are not exempt from backup withholding. Corporations are exempt from backup withholding for certain payments, such as interest and dividends.

**Note.** If you are exempt from backup withholding, you should still complete this form to avoid possible erroneous backup withholding.

**Exempt payees.** Backup withholding is not required on any payments made to the following payees:

1. An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2),
2. The United States or any of its agencies or instrumentalities,
3. A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities,
4. A foreign government or any of its political subdivisions, agencies, or instrumentalities, or
5. An international organization or any of its agencies or instrumentalities.

Other payees that may be exempt from backup withholding include:

6. A corporation,

- 7. A foreign central bank of issue,
- 8. A dealer in securities or commodities required to register in the United States, the District of Columbia, or a possession of the United States,
- 9. A futures commission merchant registered with the Commodity Futures Trading Commission,
- 10. A real estate investment trust,
- 11. An entity registered at all times during the tax year under the Investment Company Act of 1940,
- 12. A common trust fund operated by a bank under section 584(a),
- 13. A financial institution,
- 14. A middleman known in the investment community as a nominee or custodian, or
- 15. A trust exempt from tax under section 664 or described in section 4947.

The chart below shows types of payments that may be exempt from backup withholding. The chart applies to the exempt recipients listed above, 1 through 15.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt recipients except for 9
Broker transactions	Exempt recipients 1 through 13. Also, a person registered under the Investment Advisers Act of 1940 who regularly acts as a broker
Barter exchange transactions and patronage dividends	Exempt recipients 1 through 5
Payments over \$600 required to be reported and direct sales over \$5,000 <sup>1</sup>	Generally, exempt recipients 1 through 7 <sup>2</sup>

<sup>1</sup>See Form 1099-MISC, Miscellaneous Income, and its instructions.

<sup>2</sup> However, the following payments made to a corporation (including gross proceeds paid to an attorney under section 6045(f), even if the attorney is a corporation) and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees; and payments for services paid by a Federal executive agency.

## Part I. Taxpayer Identification Number (TIN)

**Enter your TIN in the appropriate box.** If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-owner LLC that is disregarded as an entity separate from its owner (see *Limited liability company (LLC)* on page 2), enter your SSN (or EIN, if you have one). If the LLC is a corporation, partnership, etc., enter the entity's EIN.

**Note.** See the chart on page 4 for further clarification of name and TIN combinations.

**How to get a TIN.** If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local Social Security Administration office or get this form online at [www.socialsecurity.gov/online/ss-5.pdf](http://www.socialsecurity.gov/online/ss-5.pdf). You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at [www.irs.gov/businesses/](http://www.irs.gov/businesses/) and clicking on Employer ID Numbers under Related Topics. You can get Forms W-7 and SS-4 from the IRS by visiting [www.irs.gov](http://www.irs.gov) or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

**Note.** Writing "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

**Caution:** A disregarded domestic entity that has a foreign owner must use the appropriate Form W-8.

## Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, and 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). Exempt recipients, see *Exempt From Backup Withholding* on page 2.

**Signature requirements.** Complete the certification as indicated in 1 through 5 below.

**1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983.** You must give your correct TIN, but you do not have to sign the certification.

**2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983.** You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

**3. Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.

**4. Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

**5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions.** You must give your correct TIN, but you do not have to sign the certification.

## What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account <sup>1</sup>
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor <sup>2</sup>
4. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee <sup>1</sup>
b. So-called trust account that is not a legal or valid trust under state law	The actual owner <sup>1</sup>
5. Sole proprietorship or single-owner LLC	The owner <sup>3</sup>
For this type of account:	Give name and EIN of:
6. Sole proprietorship or single-owner LLC	The owner <sup>3</sup>
7. A valid trust, estate, or pension trust	Legal entity <sup>4</sup>
8. Corporate or LLC electing corporate status on Form 8832	The corporation
9. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
10. Partnership or multi-member LLC	The partnership
11. A broker or registered nominee	The broker or nominee
12. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity

<sup>1</sup> List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

<sup>2</sup> Circle the minor's name and furnish the minor's SSN.

<sup>3</sup> You must show your individual name and you may also enter your business or "DBA" name on the second name line. You may use either your SSN or EIN (if you have one). If you are a sole proprietor, IRS encourages you to use your SSN.

<sup>4</sup> List first and circle the name of the legal trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.)

**Note.** If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

## Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons who must file information returns with the IRS to report interest, dividends, and certain other income paid to you, mortgage interest you paid, the acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA, or Archer MSA or HSA. The IRS uses the numbers for identification purposes and to help verify the accuracy of your tax return. The IRS may also provide this information to the Department of Justice for civil and criminal litigation, and to cities, states, and the District of Columbia to carry out their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You must provide your TIN whether or not you are required to file a tax return. Payers must generally withhold 28% of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to a payer. Certain penalties may also apply.

Complete this form in its entirety and **email it to ProviderRelations@deltadentalva.com** or fax it to 540.491.9709.

Reason for submission:  
 **New EFT/ERA authorization:** complete A, B, C, D, E and H      **Cancel EFT/ERA:** complete A and G  
 **Changes to an existing EFT/ERA authorization:** complete A, B, C, E, F and H

### A. Office information

Provider's complete legal name		Practice name	
Address	City	State	Zip
Phone (     )	Fax (     )		
Name of office contact	Email address for payment notifications		
Provider National Provider Identifier (NPI), if applicable	Office Tax Identification Number (TIN)		
Provider license number	Issuing state		

**Please indicate which locations you would like to have this Direct Deposit Form include:**

Only this location      All locations      I will attach the address of the locations

### B. Banking/financial institution information (please print or type)

Financial institution's name		Account number	Routing number
Address	City	State	Zip
Phone (     )	Type of account: <input type="checkbox"/> Checking <input type="checkbox"/> Savings		

### C. EFT/ERA enrollments

- Opt-in to National EFT/ERA: Receive electronic payments from Delta Dental of Virginia and all other Delta Dental member companies.
- Opt-out to National EFT/ERA: Receive electronic payments from Delta Dental of Virginia only. If you select this option, you will receive paper checks from all other Delta Dental member companies.

### D. EFT/ERA consent

In consideration for the provision of direct deposit services, by signing below, and notwithstanding any language to the contrary herein, you hereby acknowledge and agree that (i) any information you have provided, including but not limited to, the information you supplied under the heading "Banking/Financial Institution Information" above, may be transferred, shared or otherwise provided by us to or with any entity that is an affiliate of Delta Dental, as defined above, with other Delta Dental member companies and their affiliates, and with Delta Dental Plans Association, for use in connection with funds to be deposited to your account, (ii) any election to discontinue enrollment in this direct deposit program will take thirty (30) business days to process, and may not be effective to halt any deposits that were initiated while your enrollment in this direct deposit program was in effect, and (iii) in the absence of gross negligence or willful misconduct, neither we, any of our members and affiliates, other Delta Dental member companies and their affiliates, or Delta Dental Plans Association, will be responsible for any damages, or for any fee, charge or other expense assessed against the Bank Account identified above, in connection with this direct deposit program. Further, by signing below, you represent and warrant that (i) all of the information you supplied is true and accurate, (ii) the information provided under the heading "Banking/Financial Institution Information," above, identifies a bank account held by the Business you identified above, and (iii) the signatory to this Direct Deposit Enrollment Form ("Form") has all necessary power and authority to execute this Form. Contact your financial institution to arrange for the delivery of the CORE-related Minimum CCD+ Data Elements necessary for successful re-association of the EFT payment with the ERA remittance advice.

CONTINUED ON NEXT PAGE

### E. New authorization

I authorize and request Delta Dental of Virginia to send the net claims check directly to my bank or other financial institution as specified in Section B of this form. I understand that by doing this, I will begin receiving an ERA statement as an Explanation of Benefits (EOB). I understand I may terminate this agreement at any time by completing another "Direct Deposit Authorization" or in any event by sending a thirty (30) day written notice to terminate (with new request/instructions for future payment).

Dentist Signature \_\_\_\_\_ Date signed \_\_\_\_\_

### F. Change authorization statement

I authorize and request Delta Dental of Virginia to make the changes indicated on this form. I will allow Delta Dental of Virginia thirty (30) days from date of receipt of this document to accomplish these changes.

Dentist Signature \_\_\_\_\_ Date signed \_\_\_\_\_

### G. Cancellation statement

I authorize and request Delta Dental of Virginia to terminate authorized direct deposits to my account. By doing this, I understand that I will no longer receive an Explanation of Benefits (EOB) through an ERA statement. I understand that all future payments will be made via a paper check and that ERA statements will come in the form of a paper EOB. I will allow Delta Dental of Virginia a thirty (30) day notice from receipt date of this document to accomplish these changes. Unless otherwise noted, upon such cancellation, (future) payments will be made to the participating dentist.

Dentist Signature \_\_\_\_\_ Date signed \_\_\_\_\_

### H. This step is EXTREMELY important and required for your application to process.

To complete your application, attach one of the below:

- Voided check     Letter from your bank (on letterhead) with account and routing numbers

### FOR INTERNAL USE ONLY

Phone number	Contact name
Date	Time
<input type="checkbox"/> Pay to email	<input type="checkbox"/> System match
<input type="checkbox"/> New bank name	<input type="checkbox"/> New account number, last 4 digits:
<input type="checkbox"/> Prior bank name	<input type="checkbox"/> Prior account number, last 4 digits:
Pay to address:	
Provider Relations representative	
Auditor	Audit date