



## Why sell DeltaVision?

Combine vision and dental coverage in one convenient bill along with the easy implementation and customer service you have come to expect from Delta Dental of Virginia with DeltaVision.

Independent research shows consumers' number one priority in a vision plan is low out-of-pocket cost.<sup>1</sup> DeltaVision is committed to exceeding your clients' expectations by delivering value, choice and service. Give your clients what they want in a vision plan:

- Lowest out-of-pocket guarantee.<sup>2</sup>
- Wholesale frame pricing guarantee.<sup>3</sup>
- Exclusive savings and rebates on the widest selection and brands of lens enhancements.
- Impact-resistant lenses for children are covered at 100%.

Choose the network that offers freedom of choice in providers and national eyewear retailers.

- Largest national network of independent eye doctors.<sup>3</sup>
- 5,000+ participating retail chain locations.
- Buy designer eyewear online at [eyeconic.com](http://eyeconic.com)<sup>®</sup>.

DeltaVision also includes added value with additional features your clients won't find anywhere else.

- Complimentary eye exam reminders for diabetic patients.
- HIPAA-compliant, patient-specific information to primary care providers for continuity of care.
- Exclusive access to discounts, services and more.
- Most in-network vision providers offer early morning, evening and weekend appointments.
- 24-hour access to emergency care.

*If you have questions about selling DeltaVision, or to get appointed, call your Delta Dental sales representative or 888.335.8216.*

<sup>1</sup>Quest Research Group, National Vision Plan Member Research, 2019.

<sup>2</sup>2018 Brand Tracker Study (VSP).

<sup>3</sup>VSP, 2021

DeltaVision is underwritten by Stryden, Inc., an affiliate of Delta Dental of Virginia. Claims processing, claims service and provider network administration for DeltaVision are provided under contract by VSP.